

4, MMTC/STC MARKET, GEETANJALI, NEW DELHI- 110 017, PHONE : 26691132, 26691795, 26691830 FAX : 26691676 E-mail : genesis599@gmail.com, Website : www.genesisfinance.net., CIN : L65910DL1990PLC040705

Date: 16th October, 2018

To
Executive Listing
Metropolitan Stock Exchange of India Limited
Vibgyor Towers, 4th Floor, Plot No. C 62, G Block
Opp. Trident Hotel, Bandra Kurla Complex, Bandra (E)
Mumbai- 400 098

# Sub: Submission of Annual Report pursuant to Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Ref: GENESISFIN

I, the undersigned on behalf of the Company to be known as Genesis Finance Company Limited, hereby enclose the Annual Report for the financial year 2017-2018 as approved and adopted in the 28th Annual General Meeting of the Company held on 29th September, 2018, as per Regulation 34(1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take note of the same in your records.

nand

New Delhi

For and on behalf of

M/S GENESIS FINANCE COMPANY DIMITED

Naresh Garg

(Managing Director)

DIN-00916814

Add- B-24, Geetanjali Enclave,

New Delhi - 110017

28<sup>th</sup> AGM

# Annual Report 2017-2018

Experience Genesis, Getilloan

Genesis Finance Company Limited CIN: L65910DL1990PLC040705



# **COMPANY INFORMATION**

# GENESIS FINANCE COMPANY LIMITED CIN: L65910DL1990PLC040705

### **Board of Directors**

Mr. Naresh Garg

Chairman, Executive Director

Ms. Sangeeta Garg

**Executive Director** 

Mr. Gopal Singh Bisht

Executive Director

Mr. Kapil Berera

Non-Executive Director

Mr. Umang Sarkar

Independent Non-Executive Director

Mr. Aashish Ghai

Independent Non-Executive Director

# **Committees of the Board**

# **Audit Committee**

Mr. Umang Sarkar

Chairman

Mr. Aashish Ghai

Member

Mr. Kapil Berera

Member

# Stakeholder Relationship

#### **Committee**

Mr. Umang Sarkar

Chairman

Ms. Sangeeta Garg

Member

Mr. Naresh Garg

Member

# Nomination & Remuneration and Evaluation Committee

# Mr. Umang Sarkar

Chairman

Mr. Aashish Ghai

Member

Mr. Kapil Berera

Member

# Risk Management Committee

Mr. Naresh Garg

Chairman

Ms. Sangeeta Garg

Member

Mr. Gopal Singh Bisht

Member

# Registered Office Address

4 MMTC/STC Market Geetanjali, New Delhi-110017

#### **Auditors**

G. Singh & Co., Chartered Accountants

# Company Secretary

Neeti Alwani

# Chief Financial Officer

Mr. Gopal Singh Bisht

# Registrar & Transfer Agents

Skyline Financial Scrvices Private Limited D-153A, 1st Floor, Okhla Industrial Area, Phase – I, New Delhi-110020

#### **Website**

http://genesisfinance.net/

# **Table of Contents** S.NO. **PARTICULARS** 1. Notice 2. Board of Director's Report and its Annexure Independent Auditor's Report 3. 4. **Financial Statements** 5. **Proxy Form** 6. Attendance Slip 7. **Ballot Form** 8. **Route Map**

# **Notice**

# Notice of the 28th Annual General Meeting

Notice is hereby given that 28th Annual General Meeting of the members of Genesis Finance Company Limited will be held on Saturday, 29th September 2018 at 11.00 a.m. at the registered office of the Company at 4 MMTC/STC Market Geetanjali, New Delhi -110017 to transact the following business:

#### **ORDINARY BUSINESS:**

1. To receive, consider and adopt the Audited Financial Statements of the Company for financial year ended 31st March, 2018 together with the Report of the Board of Directors and the Auditors thereon.

"RESOLVED THAT, the Audited Financial Statements of the Company for the Financial Year ended March 31, 2018 together with the reports of Board and Auditors thereon be and hereby received, considered and adopted."

2. To consider and appoint Directors in place of Mr. Kapil Berera (DIN: 00080085), who retires by rotation and being eligible offers himself for re-appointment.

For and on behalf of

M/S GENESIS FINANCE COMPANY LIMITED

New Delhi

Date: 29/08/2018 Place: New Delhi

(Managing Director)

DIN-00916814

Nagesh Garg

#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING, IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE, INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER. A PERSON CAN ACT AS PROXY ON BEHALF OF MEMBERS NOT EXCEEDING FIFTY AND HOLDING IN THE AGGREGATE NOT MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY. FURTHER, A MEMBER HOLDING MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY MAY APPOINT A SINGLE PERSON AS PROXY AND SUCH PERSON SHALL NOT ACT AS PROXY FOR ANY OTHER PERSON OR MEMBER. THE INSTRUMENT APPOINTING PROXY MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY AT 4 MMTC/STC MARKET, GEETANJALI, NEW DELHI-110017 NOT LESS THAN 48 HOURS BEFORE THE TIME OF HOLDING THE MEETING. A BLANK PROXY FORM IS ATTACHED HEREWITH THE ANNUAL REPORT.
- 2. The notice of AGM is being sent to those members/beneficial owners whose name will appear in the register of members/list of beneficiaries received from the depositories as on August 25, 2018.
- 3. The copy of Annual Report, notice of 33rd Annual General Meeting, notice of e-voting etc. are being sent to the members through e-mail who have registered their e-mail ids with the Company/ Depository Participant (DPs)/Company's Registrar and Transfer Agent (RTA). Members are requested to update their preferred e-mail ids with the Company/ Depository Participant (DPs)/ Company's Registrar and Transfer Agent (RTA), which will be used for the purpose of future communications. Members whose e-mail id is not registered with the Company are being sent physical copies of the Notice at their registered address through permitted mode.
- 4. Members whose e-mail ids are registered with the Company and who wish to receive printed copy of the Annual Report may send their request to the Company at its registered office.
- 5. Corporate members intending to send their authorized representatives to attend the meeting are requested to send a certified true copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
- 6. All the documents referred in the Notice, Annual Report, and Register of Director's Shareholding are open for inspection, during the business hours, at the Registered Office of the Company upto and including the date of Annual General Meeting.
- 7. The register of Members and Share Transfer books of the Company shall remain closed during the Book Closure period i.e., 23.09.2017 to 29.09.2017, both days inclusive.
- 8. Shareholder seeking any information with regard to the accounts is requested to write to the Company at an early date but not later than 10 days before the scheduled date of holding of Annual General Meeting.
- 9. Additional information, pursuant to Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, in respect of Directors seeking appointment/re-appointment at the AGM, is furnished as annexure to the Notice. The

Directors have furnished consent/declaration for their appointment/re-appointment as required under the Companies Act, 2013 and the Rules thereunder.

10. Members, who still hold shares in physical form are advised to dematerialize their shareholding to avail the numerous benefits of dematerialization, which include easy liquidity, ease of trading and transfer, savings in stamp duty and elimination of any possibility of loss of documents and bad deliveries.

11. Members/proxies are requested to bring the attendance slip/proxy form duly filled and signed for attending the meeting. Proxies are requested to bring their ID proof at the

meeting for the purpose of identification.

12. The notice of the Annual General Meeting of the Company is also been uploaded on the website of the Company i.e., genesisfinance.net.

#### 13.E-voting

In compliance with the provisions of section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as substituted by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide its members facility to exercise their right to vote on resolutions proposed to be passed in the meeting by electronic means. The members may cast their votes using an electronic voting system from a place other than the venue of the Meeting ("remote e-voting").

14. In terms of provisions of Section 107 of the Companies Act, 2013, since the Company is providing the facility of remote e-voting to the shareholders, there shall be no voting by show of hands at the AGM. The facility for ballot / polling paper shall be made available at the Meeting and the members attending the Meeting who have not cast their vote by remote e-voting shall be able to vote at the Meeting through ballot / polling paper.

15. The shareholders can opt for only one mode of voting i.e. remote e-voting or physical polling at the meeting. In case of voting by both the modes, vote casted through remote e-voting will be considered final and voting through physical ballot will not be considered. The members who have cast their vote by remote e-voting may also attend the Meeting.

- a. The instructions for members for voting electronically: -
  - Log on to e-voting website; www.evotingindia.com.

ii. Click on the "Shareholders" tab to cast your votes.

- iii. Now, select "Genesis Finance Company Limited" from the drop-down menu and click on "SUBMIT".
- iv. Now enter your User ID

1) For CDSL:16 digits beneficiary ID

2) For NSDL:8 Character DPID followed by 8 Digits Client ID,

3) Members holding shares in Physical Form should enter Folio Number registered with the Company.

v. Next enter the Captcha Code as displayed and Click on Login.

vi. If you are holding shares in Demat form and had logged onto <a href="https://www.evotingindia.com">www.evotingindia.com</a> and casted your vote earlier for EVSN of any Company, then your existing password is to be used.

vii. If you are a first time user follow the steps given below and fill up the following details in the appropriate boxes:

Details	For Members holding shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
-	<ul> <li>Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN field.</li> <li>In case the folio number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with folio number 100 then enter RA00000100 in the PAN field.</li> </ul>
Dividend Bank Details	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.
OR Date of Birth (DOB)	<ul> <li>If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).</li> </ul>

viii. After entering these details appropriately, click on "SUBMIT" tab.

ix. Members holding shares in physical form will then reach directly to the company selection screen. However, Members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be used by the demat holders for voting for resolutions of any other Company on which they are eligible to vote, provided that Company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and please take utmost care to keep your password confidential.

x. For Members holding shares in physical form, the details can be used only for e-voting on their solutions contained in this Notice.

xi. Click on the EVSN for Genesis Finance Company Limited.

xii. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same, the option "YES/NO" for voting. Select the option "YES" or "NO" as desired. The option "YES" implies that you assent to the Resolution and option "NO" implies that you dissent to the Resolution.

- xiii. Click on the "Resolutions File Link" if you wish to view the entire Resolutions.
- xiv. After selecting there solution, you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm our vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- xv. Once you "CONFIRM" your vote on the solution, you will not be allowed to modify your vote.
- xvi. You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- xvii. If Demat account holder has forgotten the changed password then Enter the User ID and Captcha Code, then click on "Forgot Password" & enter the details as prompted by the system.
- xviii. Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) are required to log on to https://www.evotingindia.co.inand register themselves as Corporates.
- xix. They should submit a scanned copy of the Registration Form bearing the stamp and sign of the entity to <a href="https://neuron.net/helpdesk.evoting@cdslindia.com">helpdesk.evoting@cdslindia.com</a>.
- xx. After receiving the login details they have to create a user who would be able to link the account(s) which they wish to vote on.
- xxi. The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- xxii. They should upload a scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favor of the Custodian, if any, in PDF format in the system for the Scrutinizer to verify the same.
- xxiii. The voting period begins on September 26, 2017 (9.00a.m.) and ends on September 28, 2017 (5.00p.m.). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of September 22, 2017, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- xxiv. In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.co.in under help section or write an email to <a href="mailto:helpdesk.evoting@cdslindia.com">helpdesk.evoting@cdslindia.com</a>.
- b. The voting rights of the members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date (record date) of September 22, 2017.
- c. A copy of this notice has been placed on the website of the Company and the website of CDSL.
- d. Mr. Samrish Bhanja, Company Secretary in Practice (COP No. 4835) of M/s B. Samrish & Co. has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- e. The Scrutinizer shall within a period not exceeding three (3) working days from the conclusion of the e-voting period unblock the votes in the presence of at least two (2) witnesses not in the employment of the Company and make a

Scrutinizer's Report of the votes cast in favor or against, if any, forthwith to the Chairman of the Company.

- f. The Results shall be declared on or after the Annual General Meeting of the Company. The Results declared along with the Scrutinizer's Report shall be placed on the Company's website genesisfinance.net and on the website of CDSL within 3 (three) days of passing of the resolutions at the Annual General Meeting and will be communicated to Stock Exchanges wherein shares of the company are listed.
- 16. THE COMPANY WHOLE HEARTEDLY WELCOMES MEMBERS/PROXIES AT THE ANNUAL GENERAL MEETING OF THE COMPANY. THE MEMBERS / PROXIES MAY PLEASE NOTE THAT NO GIFTS / GIFT COUPONS WILL BE DISTRIBUTED AT THE ANNUAL GENERALMEETING.

# **Annexure to the Notice**

# Item no. 2 relating to re-appointment of the director

Additional Information on Directors recommended for appointment/re-appointment as required under Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kapil Berera (DIN 00080085), aged 54 years, is the Director of the Company since 1995. Mr. Berera has been appointed as Operations Manager at Ct. Cotton Yarn Ltd. For 4 years. He started his own Travel Company under the name of Astral Travels Private Limited. His experience of almost 18 years not only includes his own company profile but his portfolio rather includes experience in Hospitality Management, Hotel Bookings, Wedding Planning, Corporate Financing, Event Management, Tour Operations and many more.

Name of the Director	Mr. Kapil Berera
Age	54 years
Date of First Appointment	02.03.1995
Expertise in Specific Functional Area	Hospitality Management, Hotel Bookings, Wedding Planning, Corporate Financing, Event Management, Tour Operations
Directorship held in other Companies as on 31.03.2018	Luxury Couch Hotel Bookings Private     Limited     Shashikala Trading LLP
No. of equity shares held in the Company	52,000
Director Identification No.	00080085



#### DIRECTOR'S REPORT

# Dear Members,

Your Board of Directors take immense pleasure in presenting the Twenty Eighth Annual Report along with the Audited Financial Statements for the Financial Year ended on 31st March, 2018 of Genesis Finance Company Limited. Further, in compliance with the Companies Act, 2013 the Company has made all requisite disclosures in this Board Report with the objective of accountability and transparency in its operations to make you aware about its performance and future perspective of the Company.

# 1. FINANCIAL RESULTS

<b>Rarticulars</b>	Year ended March 31st, 2018 (in lacs)	Year ended March 31st, 2017 (in lacs)
Total Income (including other income)	1,450.99	1,382.71
Expenditure	932,09	906.77
Gross Profit before Interest, Depreciation and Taxation	518.9°	475.94
Less: Depreciation and amortization expenses	71.75	11.09
Profit before Tax	447,14	<b>3</b> 464.85
Less :Tax Paid	154.61	180.08
Profit After Tax	292.53	284.77
Balance brought forward		<b>COT.</b> //
Surplus carried forward		
Transfer to reserves	292.53	284.77

# 2. EXTRACT OF ANNUAL RETURN

In terms of provisions of Section 134(3) (a) of the Companies Act, 2013, the extract of **Annual Return** as provided under sub-section (3) of section 92 of the Companies Act, 2013 in form MGT-9 has been placed on website of the company, i.e., <a href="https://www.genesisfinance.net">www.genesisfinance.net</a> pursuant to the Section 36 of the Companies (Amendment) Act, 2017 effective from 31st July, 2018.

# 3. INFORMATION ON STATE OF THE COMPANY AFFAIRS

It is imperative that affair of our company are managed in a fair and transparent manner. This is vital to gain and retain the trust of our stakeholders.



During the year under review, the Company has earned a profit before tax of Rs. 447.14 Lacs as compared to Net Profit before tax of Rs 464.85 Lacs in the previous year. The total income from Finance and other activity of Company has also been increased from Rs 1,382.71 Lacs to Rs 1,450.99 Lacs.

Depicting the growth parameter from the angle of financial aspect, the steady walk of the company continues. The environment wasn't very stable but the growth is commendable in the present situations. We have assurances and belief in our plans and strategies and so consider it to be the crop growing season that has been passed and coming forth is the harvesting year.

# 4. MEETINGS DURING THE FINANCIAL YEAR

# **BOARD MEETINGS**

The Board met 10 (Ten) times during the financial year. The maximum interval between any two Board meetings did not exceed 120 days.

During the period under review, The Board of Directors have met on the following dates:

Board Meetings	Board Meeting Date
1st Board Meeting	08-04-2017
2nd Board Meeting	21-07-2017
3rd Board Meeting	29-08-2017
4th Board Meeting	09-10-2017
5th Board Meeting	30-10-2017
6th Board Meeting	12-12-2017
7th Board Meeting	02-01-2018
8th Board Meeting	15-01-2018
9th Board Meeting	27-02-2018
10th Board Meeting	28-03-2018

# COMMITTEE MEETINGS

The committees of the Board met several times as required under various provisions of the law.

# 5. MATERIAL CHANGE IN THE NATURE OF THE BUSINESS AFFECTING FINANCIAL POSITION OF THE COMPANY

The Securities of the company has been placed in the Dissemination Board by the circular no. CIR/MRD/DSA/05/2015 of SEBI dated 17th April, 2015. The information was received by the Company vide a mail dated 12th July 2015 stating the list of the companies which have been shifted to the Dissemination Board of the Bombay Stock Exchange of India.



The Companies exclusively listed on de-recognized Stock Exchanges were given an opportunity vide letter dated 19th November, 2014 for either direct listing to Recognised Stock Exchange or for De-listing. The Company could not take any step on either of the legs and hence it was shifted to Dissemination Board by the Delhi Stock Exchange along with other 1000 plus companies. However, the Board of Directors of the company have taken step to list their securities on Metropolitan Stock Exchange of India Limited. However, the Company continues to operate its NBFC business.

In order to expand its operations, the company has expanded its business by infusion of fresh capital. Authorized Share Capital of the Company has been increased from Rs. 6,00,00,000 (Rupees Six crores) divided into 60,00,000 (Sixty Lakh) Equity Shares of Rs. 10/- each to Rs. 47,00,00,000 (Rupees Forty Seven Crores) divided into 4,70,00,000 (Four Crores Seventy Lakh) Equity Shares of Rs. 10/- each.

The Company has also made a bonus issue of 3,60,14,160 equity shares in the ratio of 1:7 raking paripassu with the existing equity shareholders of the Company. The Company has also converted its 3,27,380 convertible debentures into equity shares and made bonus issue of 22,91,660 equity shares to the holders of CGDS whose shares are converted into equity in furtherance to regulation 93 of SEBI ( Issue of Capital and Disclosure Requirements) Regulations, 2015.

# 6. DIRECTORS' RESPONSIBILITY STATEMENT

The Company has taken the utmost care in its operations, compliance, transparency, financial disclosures and the financial statements have been made to give a true and fair view of the state of affairs of the Company. As required under Section 134(5) and 134(3)(c) of Companies Act, 2013, and based upon the detailed representation, due diligence and inquiry thereof your Board of Directors assures and confirms as under –

- (a) In the preparation of the annual accounts for the financial year ended on 31st March, 2018, the applicable Accounting Standards have been followed and there are no material departures from the same;
- (b) The Directors have selected accounting policies were applied consistently and the Directors made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31 March, 2018 and of the profit of the Company for that period.
- (c) Proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) The annual accounts have been prepared on 'going concern' basis;
- (e) Internal financial controls have been laid down by the Company and such financial controls were adequate and operating effectively and;



(f) Proper systems had been devised in compliance with the provision of all the applicable laws and such systems were adequate and operating effectively.

# 7. A STATEMENT ON DECLARATION GIVEN BY INDEPENDENT DIRECTORS UNDER SUB SECTION (6) OF SECTION 149

The Company has received declarations from Mr. Umang Sarkar and Mr. Aashish Ghai that they meet with the criteria of independence as prescribed under subsection (6) of section 149 of the Companies Act, 2013.

# 8. DIVIDEND & RESERVES

In view with the decent growth prospects and probability for a boom in the industry the retaining of profits is advised by the finance team of the company for having higher returns. Consequently, Directors of the Company have decided to retain the profits for the operations of the company. As such, the Board has not recommended any Dividend for the year under review. Henceforth, the Company has transferred net profit for the year amounting to Rs. 3,12,92,748.35 to Reserves & Surplus.

# 9. SUBSIDIARY, JOINT VENTURES AND ASSOCIATE COMPANIES

During the year under review, your Company does not have any subsidiaries or joint ventures or associate companies as defined under Companies Act, 2013.

#### 10. DEPOSITS

The Company has neither invited nor accepted any deposits from the public or its employees within the meaning of Section 73 of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules, 2014 during the year under review.

# 11. DIRECTORS AND KEY MANAGERIAL PERSONNEL(KMP)

The Board of Directors of the Company is duly constituted during the Financial year 2017-18. As per provision of Section 152 of the Companies Act, 2013, Kapil Berera (DIN: 00080085) retires by rotation at the ensuing Annual General Meeting and being eligible offer himself for reappointment. All the Directors have given his declaration in terms of section 164(2) of the Companies Act, 2013 to the effect that he is not disqualified from being re-appointed as a Director of the Company.

The Independent Directors namely Mr. Umang Sarkar (DIN: 03172902) and Mr. Aashish Ghai (DIN: 07276636) have given their declaration of independence in terms of Section 149 of the Companies Act, 2013. One meeting of the Independent Directors excluding all other Directors of the Company was held as required under rule 8 of Schedule IV to the Companies Act, 2013,



wherein they reviewed the performance of the Executive Directors of the Company, Chairperson of the Company and assessed the quality, quantity and timelines of flow of information.

The Key Managerial Personnel (KMP) namely, Naresh Garg, Managing Director, Mrs. Sangeeta Garg, Whole-time director and Mr. Gopal Singh Bisht, Whole-time Director and Chief Financial Officer continues to hold office during the year under review.

# 12. PARTICULARS OF EMPLOYEES AND REMUNERATION

The information required under Section 197(12) of the Companies Act, 2013 read with Rule 5(2) and (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is annexed to this report. None of the employees listed in the said **Annexure-I** is related to any Director of the Company.

#### 13. CORPORATE GOVERNANCE REPORT

Pursuant to Regulation 72 of SEBI (Listing Obligations And Disclosure Requirements) Regulations, 2015, the report on Corporate Governance together with the Auditors' Certificate on compliance in this regard and Managing Director's declaration regarding compliance of Code of Conduct by Board Members and Senior Management Personnel is attached and forms part of this Report as <u>Annexure-II</u>.

#### 14. AUDITOR'S REPORT

#### Statutory Audit

The Statutory audit of the Company for the financial year 2017-18 is done by M/s. G. Singh & Co., Chartered Accountants (Firm Registration No. 0512589C), who were appointed as Auditors of the Company in the Twenty Seventh (27th) Annual General Meeting of the Company to hold office from the conclusion of this Annual General Meeting till the conclusion of 32th Annual General Meeting. He was appointed in place of retiring auditors M/s. P.K. & Co., Chartered Accountants.

The observations made by Statutory Auditors in their Auditors Report on the Audited Financial Statement of the Company for the year ended 31st March, 2018 are self explanatory and therefore, do not call for any further explanation or comments under section 134(3)(f) of the Companies Act, 2013.

Further, no fraud has been reported by the auditor, pursuant to the provision of Section 143(12) of the Companies Act, 2013.



# • Secretarial Audit and Internal Audit

The Company is not listed on any Stock Exchange consequent to derecognition of Delhi Stock Exchange (hereinafter referred to as "DSE") vide Order No. WTM/PS/45/MRD/DSA/NOV/2014. After DSE's derecognition, securities of GFCL were placed on the dissemination board of Bombay Stock Exchange (BSE). On the basis of above mentioned facts, it is unclear whether the Company will be treated as listed or unlisted. Hence, considering this scenario there is no requirement to have a secretarial auditor as well as an internal auditor.

# 15. DISCLOSURE RELATING TO RISK MANAGEMENT POLICY

The Company-constituted a Risk Management Committee comprising of senior executives and framed a Risk Management Policy in terms of Companies Act, 2013 and rules framed there under.

The management of the Company has duly adopted the Risk Management Policy as per the requirements of the Companies Act, 2013. Further they had taken adequate measure in its implementation by identifying various element of risk which may cause serious threat to the existence of the Company.

# 16. VIGIL MECHANISM/ NOMINATION AND REMUNERATION POLICY

The Board of Directors has formulated vigil mechanism for the Directors and employees to report genuine concerns and such mechanism shall provide adequate safeguards against victimization of persons who use such mechanism and made provision for direct access to the chairperson of the Audit Committee in appropriate or exceptional cases. The Board has also on the recommendation of the Nomination and Remuneration Committee framed a policy for determining selection, appointment of Directors, Key Managerial Personnel, their Independence and remuneration.

# 17. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS - SECTION 186

The Company has not given any Loans, Guarantees or security in connection with a loan to any other body corporate or person or made any Investments covered under the provisions of Section 186 of the Companies Act, 2013.

# 18. PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES REFERRED TO IN SUB SECTION 1 OF SECTION 188

There were no instances of contracts or arrangements entered by the Company under subsection (1) of section 188 of the Companies Act, 2013 with the related parties As required under subsection 134 (3) (h) of the Companies Act, 2013 form AOC-2 is furnished in Annexure-III.



# 19. SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS

There are no significant or material orders passed by the Regulators / Courts which would impact the going concern status of the Company and its future operations.

# 20. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has an independent Internal Control System, commensurate with the size, scale and Complexity of its operations. The Audit Committee of the Company has been delegated power to review the internal control systems and its adequacy.

The Audit Committee monitors and evaluates the efficiency and adequacy of internal control system in the Company, its compliance with operating systems, accounting procedures and policies at all locations of the Company and its branches.

# 21. PARTICULARS BEGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION

There are no significant particulars relating to Conservation of Energy, technology absorption under Rule 8(3) of Companies (Accounts) Rules, 2014 since your Company is not engaged in any manufacturing activity. No agreement has been entered into for Technology absorption. However, the Company has made intensive use of technology in its operation during the year under review.

# 22. PARTICULARS REGARDING EXPENDITURE INCURRED ON RESEARCH AND DEVELOPMENT AND FOREIGN EXCHANGE EARNINGS & OUTGO

The Company has not incurred any expenditure on Research & Development during the financial year 2017-18. Further, the Company has no earning or outgo in Foreign exchange as per Rule 8(3) of Companies (Accounts) Rules, 2014.

# 23. REPORT ON MANAGEMENT DISCUSSION ANALYSIS

As required under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, management discussion and analysis report is annexed as **Annexure-IV** to this report.

#### 24. CORPORATE SOCIAL RESPONSIBILITY

Pursuant to the provision of Section 135 of the Companies Act, 2013, Corporate Social Responsibility Policy is not applicable to your Company. Accordingly, the CSR Committee was not constituted.



# 25. COMPLIANCE WTH SECRETARIAL STANDARDS

During the year, Company is in compliance of both erstwhile and revised Secretarial Standards-1 (Meetings of the Board of Directors) and Secretarial Standards - 2(General Meetings) effective from 01st October, 2017.

# 26. SEXUAL HARASSMENT REPORT

There were no incidences of sexual harassment reported during the year under review, in terms of the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

However, the Company ensures safe and conducive work environment to its employees and there have been no complaints of sexual harassment.

# 27. DISCLOSURE ON MAINTENANCE OF COST RECORDS

The Company is not engaged in the activities prescribed under sub-section (1) of section 148 of the Companies Act, 2013. Therefore, the company is not required to maintain cost records as specified by the Central Government.

#### 28. General Disclosure

No disclosure or reporting is required in respect of the following items, as there were no transactions on these items, during the year under review:

- Issue of equity shares with differential rights as to dividend, voting or otherwise.
- Issue of shares (including sweat equity shares) to employees of the Company under any scheme ESOP.
- Provision of money by Company for purchase of its own shares by employees or by trustees for the benefit of employees.

#### 29. ACKNOWLEDGEMENT

Your Directors wish to express their grateful appreciation for the valuable support and cooperation received from sub-brokers, business associates, vendors, bankers, financial institutions, investors, stakeholders, registrar and share transfer agent, other business affiliates and media.

The Board places on record its sincere appreciation towards the Company's valued customers for the support and confidence reposed by them in the organization and the stakeholders for their continued co-operation and support to the company and looks forward to the continuance of this supportive relationship in future.



Your Directors also place on record their deep sense of appreciation for the devoted services of the employees during the year under review.

For and on Behalf of the Board GENESIS FINANCE COMPANY LIMITED

NARESH GARG

Managing Director

DIN: - 00916814 Address: - B-24 GF,

GEETANJALI ENCALVE,

Date: - August 29, 2018 Place: - New Delhi

NEW DELHI 110017

SANGEETA GARG

Whole-Time Director

DIN: - 01117956

Address: - J-130 SAKET, NEW DELHI 110017



# **ANNEXURE 1**

# PARTICULARS OF EMPLOYEES AND REMUNERATION

Section 197 of Companies Act, 2013 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

1. The ratio of the remuneration of each Director to the median remuneration of the employees of the Company for the financial year 2017-2018:

S. No.		Designation	Ratio to Median Remuneration
4	Naresh Garg	Managing Director	
1			8.75:1
	Sangeeta Garg	Whole-Time Director	
2.			6.25:1
	Gopal Singh Bisht	Whole-Time Director	0.23.1
<u>3</u> .			0.80:1

2. The percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year 2017-2018:

S. No.	Name(s) of KMP	Designation	Percentage Increase
		N.A	
1			
2.			

3. Other Details required under Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

\$. No.	Particulars	
i)	Percentage increase in the median remuneration of employees in the financial year:	Not Applicable
ii)	Number of permanent employees on the rolls of company:	Number: 17
iii)	Average percentile increase already made in the salaries of employees other than the managerial	Not Applicable



		THAT THE ACKL I
	personnel in the last financial year:	
iv.)	Comparison of Average percentile increase in the salaries of employees other than the managerial personnel with the percentile increase in the managerial remuneration and justification thereof:	
v)	Affirmation:	The Board affirms that the remuneration is as per the remuneration policy of the company.



and commenceme employee employment Equity need in of commenceme employee employment Equity held before shares joining the held by Company the employee employee employee employee of 01/07/1994 50 N/A 35,48,48 0 01/11/1997 27 N/A 44,80,56 of 01/08/2017 27 N/A 44,000 te of 01/08/2011 48 N/A 14,04,78 te of 01/08/2011 48 N/A 14,04,78 te of 01/08/2011	4		op 10 emplo	Details of top 10 employees in terms of remuneration drawn	remuneration	ı drawn				ļ	3
	S	Name of	Designati	Remuneration	Nature of	Qualificatio			Last		
Company   Comp	N	Employee	on	Received	Employment	ns and	commenceme	employee	employment	Equity	relative of
Naresia   Managing   Permanent   M.Com   M.C					(contractual	experience	nt of			shares	any director
Naresia   Managing   Permanent   M.Com   M.Com   S7   N/A   35,48,48     Naresia   Director   42,00,000   Employee   Employee   Carg   Managera   Director   30,00,000   Employee   Employee   Employee   Carg   Managera   Director   Sangeeta   Employee   Employee   Employee   Employee   Employee   Employee   Employee   Caduate					01,		cmployment				by or manager?
Naresh   Managing   Permanent   M.Com   M.Com   S.7   N/A   35,48,48     Garg   Whole   Employee   Employee   Employee   Garg   M.Namager-   Singh Suri   Mortgage   Mortgage			_	_	otherwise)				×		If yes, then
Naresh   Managing   Permanent   M.Com   M.Com   S.7   N/A   S.48,48     Carg   Whole   Permanent   Graduate   O1/07/1994   S.0   N/A   S.48,48     Carg   Whole   Permanent   Graduate   O1/11/1997   S.0   N/A   S.48,65     Carg   Manager   Sangeeta   Director   S.0,00,000   Permanent   Graduate   O1/11/1997   C.7   N/A   O   O     Singh Suri   Whole   Finance   Employee   Employee   Employee   Employee   C.200,000   Permanent   Graduate   O1/08/2017   C.200,000   C.200,000   Permanent   Graduate   O1/12/1995   C.200,000   C.200,000   C.200,000   Permanent   Graduate   O1/12/1995   C.200,000   C.200										employee	name of
Naresti   Managing   Permanent   M.Com   S7   N/A   S5.48,48     Carg   Whole   Permanent   Graduate   Graduate   Graduate   Finance   Finance   Finance   Finance   Finance   Finance   Finance   Singh Suri   Whole   Finance   Finance	_				-	-	•				such
Naresin						_					Director or
Naresin   Director   Employee						•					Manager
Naresin         Director         42,00,000         Employee         Gardate         50         N/A         35,48,48           Sangeeta Garg         Time         Employee         Employee         Craduate         01/11/1997         27         N/A         44,80,56           Garg         Manager-         Finance         Employee         Craduate         01/11/1997         27         N/A	н	:	Managing		Permanent	M.Com		57	N/A		Yes,
Garge         Whole         Permanent         Graduate         01/07/1994         50         N/A         0           Sangeeta Garg         Director         30,00,000         Permanent         Graduate         01/11/1997         27         N/A         44,80,56           Garg         Manager-         Employee         Employee         Employee         Friance         M/A         7         N/A            Ashudeep         Mortgage         Mortgage         Employee         Caduate         01/08/2017         N/A         N/A            Singh Suri         Whole         Fermanent         Graduate         01/08/2017         47         N/A            Gopal Bisht         Vice         Fmployee         Employee         Employee         14,04,78           Vinod         President         Resident         Employee         101/08/2011         48         N/A         4,000		Naresh	Director		Employee					35,48,48	Sangeeta
Sangeeta Garg         Director         Employee         Employee         Graduate         Graduate         50         N/A         44,80,56           Garg         Director         30,00,000         Permanent         Graduate         27         N/A            Finance and and single Singh Suri         Mortgage         Femployee         Employee         A1,006         Permanent         Graduate         A7         N/A            Singh Suri         Whole         Femployee         Employee         Employee         A1,006         A,000         A,000         A,000           Gopal Bisht         Vice         Persident         Employee         Employee         Employee         Employee         A,000         A,000           Vinod         President         Employee         Employee         Employee         A,000         A,000         A,000		Garg		42,00,000	L2		01/07/1994			0	Garg
Sangeeta Garg         Director Garg         30,00,000         Employee         Garduate         01/11/1997         27         N/A         44,80,56           Garg         Manager- Finance and Ashudeep Singh Suri         Employee         Employee         Craduate Graduate         01/08/2017         N/A         44,80,56           Gopal Bisht Vice         Time         Employee         Employee         Graduate         01/12/1995         48         N/A         4,000           Vinod         President         Employee         Employee         Employee         Graduate         48         N/A         4,000           Vinod         President         Employee         Employee         Employee         Employee         4,000         4,000	7		Whole		Permanent	Graduate		20	N/A		-
Sangeeta Garg         Director         30,00,000         Permanent Graduate         Graduate         01/11/1997         A4,80,56           Garg         Manager- Ashudeep and and Singh Suri Time         Employee         Employee         12,00,000         Permanent Graduate         Graduate         47         N/A         4,000           Gopal Bisht Vice         Wice         Permanent Graduate         Graduate         01/12/1995         48         N/A         14,04,78           Vinod         President         Bs.61,000         Employee         Fmployee         Graduate         48         N/A         14,04,78	_		Time		Employee						•
Garg         Manager- Finance         30,00,000         Permanent         Graduate         01/11/1997         N/A         0           Finance         Finance         Employee         Employee         M/A         -         0           Ashudeep         Mortgage         Ashudeep         Permanent         Graduate         A7         N/A         4           Singh Suri         Whole         Permanent         Graduate         A7         N/A         4,000           Gopal Bisht         Vice         Permanent         Graduate         Graduate         A,000         4,000           Vinod         President         B,61,000         Employee         Employee         A,000         A,000           Tayal         President         B,61,000         Employee         A,000         A,000		eta	Director	1				_	-	44,80,56	Yes, Naresh
Manager-   Permanent Graduate   Craduate		Garg		30,00,000	İ		01/11/1997			0	Garg
Ashudeep Singh Suri         Mortgage         Employee         Copal Bisht Vice         Finance         Employee         Cotaduate         Cotaduate         A7         N/A           Singh Suri         Whole         Permanent         Graduate         47         N/A           Gopal Bisht         Sincetor         3,85,800         Permanent         Graduate         48         N/A           Vinod         President         B,61,000         Employee         Caduate         48         N/A           Tayal         President         B,61,000         Employee         01/08/2011         48         N/A	3		Manager-			Graduate		27	N/A	,	1
Ashudeep Singh Suri         Mortgage         Permanent Gopal Bisht Vinod         Graduate Femanent Vinod         Graduate Femanent Graduate Femanent Graduate Fayal         Mortgage Apresident Bisht Graduate Apployee Femanent Graduate Graduate Graduate Apployee Femanent Graduate Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Graduate Apployee Femanent Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Apployee Femanent Graduate Graduate Apployee Femanent Graduate Apployee Apploye			Finance	•	Employee		•				
Ashudeep Singh Suri         Mortgage         Permanent Graduate         Graduate         01/08/2017         47         N/A           Singh Suri         Whole         Permanent Graduate         Graduate         47         N/A           Time         Director         Employee         01/12/1995         48         N/A           Vinod         President         Employee         Employee         48         N/A           Tayal         R.61,000         Employee         01/08/2011         N/A			and		·					·	_
Ashudeep         Singh Suri         12,00,000         Permanent         Graduate         01/08/2017         47         N/A           Time         Time         Employee         Employee         01/12/1995         48         N/A           Gopal Bisht         Vice         Permanent         Graduate         48         N/A           Vinod         President         Employee         11/08/2011         48         N/A	_		Mortgage								
Whole         Permanent         Graduate         47         N/A           Time         Employee         Employee         01/12/1995         N/A           Gopal Bisht         Vice         Permanent         Graduate         48         N/A           Vinod         President         Employee         01/08/2011         48         N/A		Ashudeep Singh Suri		12,00,000			01/08/2017				
Time         Employee         Employee         Permanent         Graduate         01/12/1995         48         N/A           Vinod         President         Employee         Employee         01/08/2011         A8         N/A	4		Whole		Permanent	Graduate		47	N/A		
Gopal Bisht         Director         3,85,800         Permanent         Graduate         48         N/A           Vinod         President         Employee         Employee         01/08/2011			Time		Employee		_				
Gopal Bisht         3,85,800         Permanent         Graduate         01/12/1995         48         N/A           Vinod         President         Employee         Employee         01/08/2011         01/08/2011			Director	1000			00 % C C C C C C C C C C C C C C C C C C			000	
Vice         Permanent         Graduate         48         N/A           Vinod         President         Employee         01/08/2011		Gopal Bisht		3,85,800			5661/71/10			4,000	•
President Employee 8,61,000	מע		Vice		Permanent	Graduate		48	N/A	14,04,78	
8,61,000			President		Employee			•	_	₹.	
		Tayal		8,61,000	_		01/08/2011				'



9	Naman	Taxation		Permanent	Graduate		28	N/A	•	•
	Soni		7,20,000	Employee		01/07/2015		,		
r-	Rahul	Collection		Permanent Graduate	Graduate		38	N/A	1	
	Agarwal		7,20,000	Employee		01/04/2014				
œ		Неаф		Permanent	Graduate		47	N/A	9,85,600	
	Sharan	operation		Employee						•
	Tayal	1	6,39,000			01/11/1996				,
6		Document		Permanent Graduate	Graduate		38	N/A	1	•
	Priyanka	ation		Employee	·					
_	Agarwal		4,80,000			01/04/2014				
10		Accounts		Permanent	Graduate		27	N/A		
	Akash Jain		4,80,000	Employee		06/01/2012			•	



5. Details of employees who:

a. Are employed throughout Financial Year and were in receipt of remuneration not less than INR One Crore and Two Lakh

Not Applicable

b. Are employed for part of Financial Year and were in receipt of remuneration for any part of the year, at a rate which, in aggregate, was not less than INR Eight Lakhs and Fifty Thousand per month.

Not Applicable

c. Are employed throughout the financial year or part thereof, was in receipt of remuneration in that year which, in the aggregate, or as the case may be, at a rate which, in the aggregate, is in excess of that drawn by the managing director or whole-time director or manager and holds by himself or along with his spouse and dependent children, not less than two percent of the equity shares of the company.

The Company does not have any employees who is drawing remuneration in excess of limit prescribed under section 197(12) of the Companies Act, 2013 read with rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

For and on Behalf of the Board

New Delhi

GENESIS EINANCE COMPANY LIMITED

NARESH GARG \*

Managing Director DIN: - 00916814 Address: - B-24 GF,

GEETANJALI ENCALVE,

NEW DELHI 110017

Date: - August 29, 2018

Place: - New Delhi

SANGEETA GARG

Whole-Time Director DIN: - 01117956

Address: - J-130 SAKET, "
NEW DELHI 110017



# **CORPORATE GOVERNANCE REPORT**

The Company has been on the Dissemination Board of BSE since 17th April, 2015 due to derecognition of Delhi Stock Exchange. Nevertheless, the Company has still tried to comply with the mandatory requirements of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 to the extent possible. The aim of "Good Corporate Governance" is to manage affairs of the Company in a transparent manner in order to maximize long-term value of the Company for the benefit of its shareholders and all other stakeholders.

# 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Corporate Governance is a set of systems, processes and principles which ensure that a Company is governed in the best interest of all stakeholders. It is about promoting fairness, equity, transparency, accountability and respect for laws. It provides a structure that works for the benefit of everyone concerned, by ensuring that the Company adheres to ethical standards, laws and accepts best practices. The Company believes that good corporate governance practices enable a Company to attract financial and human capital and leverage these resources to maximize long-term shareholder value, while preserving the interests of multiple stake holders, including society at large.

To achieve excellence in Corporate Governance, the Company follows the principles of transparency, accountability and integrity in functioning, so as to constantly enhance value for all stakeholders and fulfill the social obligation entrusted upon the corporate sector. The Company always strives towards articulating good code of ethics and governance principles thereby perpetuating it into generating long term economic value.

Your Company has complied with the requirements of the Corporate Governance Code, the disclosures of which are given below:

# 2. BOARD OF DIRECTORS

The Board of Directors of the Company consists of a Managing Director, Two Executive Directors and Three Non-Executive Directors out of which two are Independent Directors.

The day to day management of the affairs of the Company is entrusted with the senior management personnel, headed by the Managing Director, who functions under the overall supervision, direction and control of the Board of Directors of the Company. Board meets regularly to discuss, review and decide upon the matters such as policy formulation, setting up of goals, appraisal of performances with the goals and control functions, etc.

The Company has laid down a code of conduct for the members of the board and senior management personnel of the Company. The code of conduct has been posted on the Company's website i.e. <a href="http://www.genesisfinance.net">http://www.genesisfinance.net</a>.

The code of conduct has been circulated to all the members of the Board and Senior Management personnel and they have affirmed their compliance with the said code of conduct



for the financial year ended 31st March, 2018. A declaration to this effect signed by Mr. Naresh Garg, Managing Director of the Company is appended at the end of this report.

The chairperson of the Board is Mr. Naresh Garg, Managing Director, for the period under review. The composition and membership of other Board/ Committees of Directors is given hereunder:

Name of the Director	Category	Other Directorships	Committee Membership	Committee Chairmanship
Mr. Naresh Garg	Chairman and Managing Director	<ul> <li>Genesis Dream Merchants         Private Limited     </li> <li>Genesis Holdings Private         Limited     </li> </ul>	2	1
Mr. Kapil Berera	Non-Executive Director	<ul> <li>Luxury Couch Hotel Bookings Private Limited</li> </ul>	2	Nil
Mrs. Sangeeta Garg	Executive Director	Genesis Dream Merchants     Private Limited	2	Nil
Mr. Gopal Singh Bisht	Executive Director	Genesis Holdings Private     Limited	1	Nil
Mr. Umang Sarkar	Non-Executive Independent Director	<ul> <li>Visual Impact Security</li> <li>System Private Limited</li> </ul>	3	3
Mr. Aashish Ghai	Non-Executive Independent Director	Nil	2	Nil

# MEETING OF THE BOARD AND ATTENDANCE THEREAT

The Board holds its meetings at regular intervals to review and discuss the performance of the Company, its future plans, strategies and other pertinent issues relating to the Company.

The Board of Directors of your company met ten times on the dates given in table below during the year under review.

Board Meetings	Board Meeting Date
1st Board Meeting	08-04-2017
2nd Board Meeting	21-07-2017
3rd Board Meeting	29-08-2017
4th Board Meeting	09-10-2017
5th Board Meeting	30-10-2017
6th Board Meeting	12-12-2017
7th Board Meeting	02-01-2018
8th Board Meeting	15-01-2018
9th Board Meeting	27-02-2018
10th Board Meeting	28-03-2018



The attendance of various directors thereat is as under:

Serial No	Name of the director	No of board Meetings attended	Whether attended the last AGM
1.	Mr. Naresh Garg	10	Yes
2.	Mrs. Sangeeta Garg	10	Yes
3.	Mr. Gopal Singh Bisht	10	Yes
4.	Mr. Umang Sarkar	1	Yes
5.	Mr. Aashish Ghai	1	Yes
6.	Mr. Kapil Berera	1	Yes

The Board met once in every quarter to review the quarterly financial results and other items of the agenda and if necessary, additional meetings were held as and when required. The gap between two meetings did not exceed One Hundred Twenty Days.

# INDEPENDENT DIRECTORS' SEPARATE MEETING

The Company has laid down a code of conduct for the Independent Directors of the Company and the same is available on the Company's website i.e. <a href="http://www.genesisfinance.net">http://www.genesisfinance.net</a>.

As per the requirement of Regulation 25 of SEBI (LODR) 2015 and Clause VII (1) of Schedule IV of the Companies Act, 2013, the Independent Directors of the Company met on 30th March, 2017, inter alia to discuss:

- 1. Review the performance of non Independent Directors and the Board of Directors as a whole;
- 2. Review the performance of the Chairperson of the Company, taking into account the views of the Executive and Non Executive Directors;
- 3. Assess the quality, quantity and timeliness of flow of information between the Company management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

# Attendance of Directors at Independent Directors Meeting

Name of the Directors	30th March, 2018
Mr.UmangSarkar	<b>√</b>
Mr.AashishGhai	V .

# A. <u>Disclosure Of Relationships Between Directors Inter-Se</u>

S. No.	Name of the Director	Relationship Interse
1	Naresh Garg	Husband of Sangeeta Garg
2.	Sangeeta Garg	Wife of Naresh Garg



3.	Gopal Singh Bisht	
4.	Umang Sarkar	-
5.	Aashish Ghai	
6.	Kapil Berera	-

# B. Number Of Shares And Convertible Instruments Held By Non-Executive Directors

During the year under review, the Non-executive Directors namely Mr. Umang Sarkar and Mr. Aashish Ghai did not hold any security of the Company. However, Mr. Kapil Berera, the non-executive director of the Company holds 52,000 equity shares as on 31st March, 2018.

# C. Familiarization Programmes Imparted To Independent Directors

The Company conducted the familiarization programme for Independent Director as required under Regulation 46 of SEBI (LODR), 2015. The Company's Board of Directors and the Senior management team gathered for a small get-together on the eve of Christmas and New Year where in during the day time sessions were taken by the Managing Director Mr. Naresh Garg and the then Mrs. Sangeeta Garg to enhance the leadership skills and motivation and in the evening few activities were conducted as to increase the interaction of the Independent Directors with the Executive directors of the Company.

The web link for the familiarization programmes is as follows: <a href="http://www.genesisfinance.net/corporate-governance.html">http://www.genesisfinance.net/corporate-governance.html</a>

# 3. COMMITTEE OF THE BOARD

#### I. Audit Committee

In terms of Regulation 18 of SEBI (LODR), 2015 and Section 177 (1) of the Companies Act, 2013, an audit committee has been properly constituted.

# A. Composition of Member, Meetings and attendance during the Financial year:-

Serial No	Name of the Director	Category	No of Committee Meetings held	No. of Committee meetings attended
1.	Mr. Kapil Berera	Non – Executive Director	5	5
2. 	Mr. Umang Sarkar	Non - Executive Independent Director	5	5
3.	Mr. Aashish Ghai	Non - Executive Independent Director	5	5

The Chairman of the Audit Committee is Mr. Umang Sarkar, who is a Non - Executive Independent Director and is proficient in financial accounting knowledge as per



Regulation 18 of SEBI (LODR). He is a Chartered Accountant and holds experience and knowledge of auditing and accounting.

Mr. Gopal Singh Bisht is the Secretary to the Audit Committee until Ms. Neeti Alwani was appointed as the Company Secretary of the Company on 2nd January, 2018.

B. Term of reference: The functioning and terms of reference of the Audit Committee are as prescribed under section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (LODR), 2015.

**Objective** – The primary objective of the Committee is to monitor and provide an effective supervision of the management's financial reporting process, to ensure accurate and timely disclosures, with the highest level of transparency, integrity and quality of financial reporting. The Committee oversees the work carried out in the financial reporting process by the management, by Internal Auditors and Statutory Auditors and notes the processes and safeguards employed by each of them. In particular, these include:

#### Financials

- Review of the quarterly/half-yearly/annual financial statements with reference to changes, if any, in accounting policies and reasons for the same.
- Major accounting entries involving estimates based on exercise of judgment by management, adjustments, if any, arising out of audit findings.
- Compliance with listing and legal requirements relating to financial statements qualifications, if any, in the draft audit report.

# Internal controls and risk management

- Review of internal audit function and discussion on internal audit reports.
- · Review of vigil mechanism.
- Review of adequacy of internal control systems.
- Review of risk management policies especially enterprise level risk management.

### Compliance and other related aspects

- Disclosure of related party transactions and subsequent modifications, if any.
- Scrutiny of inter-corporate loans and investments.
- Valuation of undertakings or assets of the Company.
- Uses/application of funds raised through an issue.
- Review and recommendation of appointment, remuneration and terms of appointment of statutory auditors.
- Review of other services rendered by the statutory auditors.
- Review of the management discussion and analysis of the financial conditions and results of operations, significant related party transactions, management letters issued by statutory auditors, internal audit reports.
- C. The Audit Committee looks into the matters as are specifically referred to it by the Board of Directors besides looking into the mandatory requirements of the Listing Agreement/SEBI Listing Regulations and provisions of Section 177 of the Act.



# II. Nomination & Remuneration and Evaluation Committee

#### A. Composition

The Chairman of the Nomination and Remuneration Committee is Mr. Umang Sarkar, who is a Non-Executive Independent Director.

Composition of the Remuneration committee and details of the meetings attended are as follow:

S. No.	Name of the Director	Category	No of Committee Meetings held	No. of Committee Meetings Attended
1.	Mr. Umang Sarkar	Non-Executive Independent Director	1	1
2.	Mr. Kapil Berera	Non-Executive Director	1	1
3.	Mr. Aashish Ghai	Non-Executive Independent Director	1	1

#### B. Terms of Reference

The broad terms of reference of the Committee are as follows:

- 1. To identify persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every Director's performance.
- 2. To formulate the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy, relating to the remuneration for the Directors, Key Managerial Personnel and other employees.
- 3. The Nomination and Remuneration Committee shall, while formulating the policy ensure that:
  - a) the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate Directors of the quality required to run the Company successfully;
  - b) relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
  - c) remuneration to Directors, Key Managerial Personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals:



- 4. The Chairperson of the said Committee or, in his absence, any other member of the committee authorized by him in this behalf shall attend the general meetings of the company.
- 5. To consider and fix the remuneration package of non-executive and executive Directors including pension rights and any compensation payment.
- 6. All elements of remuneration package of Directors such as benefits, bonus, stock options, pension etc.
- 7. Any other work and policy, related and incidental to the objectives of the committee as per provisions of the Act and rules made thereunder.

# C. Remuneration to Whole-time / Executive / Managing Director

#### 1. Remuneration

The Whole-time Director shall be eligible for remuneration as may be approved by the Shareholders of the Company on the recommendation of the Committee and the Board of Directors. The break-up of the pay scale, performance bonus and quantum of perquisites including, employer's contribution to P.F., pension scheme, medical expenses, club fees etc. shall be decided and approved by the Board on the recommendation of the Committee and shall be within the overall remuneration approved by the shareholders and Central Government, wherever required.

#### 2. Minimum Remuneration

If, in any financial year, the Company has no profits or its profits are inadequate, the Company shall pay remuneration to its Whole-time Directors in accordance with the provisions of the Companies Act, 2013 and if it is not able to comply with such provisions, then with the previous approval of the Central Government.

# 3. Provisions for excess remuneration

If any Whole-time Director draws or receives, directly or indirectly by way of remuneration any such sums in excess of the limits prescribed under the Companies Act, 2013 or without the prior sanction of the Central Government, where required, he/ she shall refund such sums to the Company and until such sum is refunded, hold it in trust for the Company. The Company shall not waive recovery of such sum refundable to it unless permitted by the Central Government.

# D. Remuneration to Non-executive / Independent Director

#### 1. <u>Sitting Fees</u>

The Non-executive / Independent Directors of the Company may receive remuneration by way of sitting fees for attending the meeting of the Board of Directors or Committees thereof. Provided that the amount of such fees shall not exceed the maximum amount as provided in the Companies Act, 2013 and rules framed or such amount as may be prescribed by the Central Government.



#### 2. Profit-linked Commission

The profit-linked Commission may be paid within the monetary limit approved by the shareholders of the Company subject to the limit not exceeding 1% of the net profits of the Company computed as per the applicable provisions of the Companies Act, 2013 and rules framed thereunder.

#### 3. Stock Options

An Independent Director shall not be entitled to any stock option of the Company.

# E. Criteria for performance evaluation of Independent Directors and the Board

As per the Regulation 19 of SEBI (LODR), 2015, the Nomination and Remuneration Committee (the "Committee") shall lay down the evaluation criteria for performance evaluation of Independent Directors and the Board.

Further, the Board is required to monitor and review Board Evaluation Framework. This Framework shall contain the details of Board's self-evaluation.

The Board is committed to assess its own performance as a Board in order to identify its strengths and areas in which it may improve its functioning.

The Committee shall establish the following processes for evaluation of performance of Independent Director and the Board:

- Once a year, the Board will conduct a self-evaluation. It is the responsibility of the Chairman of the Board, supported by the Company Secretary of the Company, to organize the evaluation process and act on its outcome;
- 2. The Committee shall formulate evaluation criteria for the Board and the Independent Directors which shall be broadly based on:
  - 2.1 Knowledge to perform the role;
  - 2.2 Time and level of participation;
  - 2.3 Performance of duties and level of oversight; and
  - 2.4 Professional conduct and independence.
- 3. The Board /Independent Directors shall be asked to complete the evaluation forms and submit the same to the Chairman.
- The formats for Performance Evaluation of the Board of Directors, Nonindependent Directors, Chairman and Independent Directors are the part of the Policy.

# F. Remuneration to KMP, Senior Management Personnel and Other Employees

The KMP except Managing Director and Whole Time Director, Senior Management Personnel and other employees of the Company shall be paid monthly remuneration as per the Company's HR policies and / or as maybe approved by the Board on the



recommendation of the Committee. The break-up of the pay scale and quantum of perquisites including, employer's contribution to P.F, pension scheme, medical expenses, club fees etc. shall be as per the Company's HR policies.

The VP HR and / or the Chief Financial Officer of the Company will make annual presentation(s) before the Committee which would have requisite details setting out the proposed performance bonus payouts for the current financial year as well as the proposed increments for the next financial year. The Committee shall peruse and approve the same unless required under relevant regulations, to refer the same to the Board of Directors and / or Shareholders of the Company.

This Remuneration Policy shall apply to all future/ continuing employment / engagement(s) with the Company. In other respects, the Remuneration Policy shall be of guidance for the Board.

The remuneration for KMP and Senior Managerial Personnel and other employees of the Company shall be approved by the Committee based on the recommendation / presentation by the Principal – HR and / or the Chief Financial Officer of the Company. In case any of the relevant regulations require that remuneration of KMPs or any other officer is to be specifically approved by the Committee and / or the Board of Directors then such approval will be accordingly procured

Details of Remuneration, Sitting fees, etc. paid to all the Directors for the year ended  $31^{\rm st}$ March, 2018 are given hereunder:

# Executive Directors (Managing/Whole-Time Directors)

S. No	Name	Salary	Perquisite	Commission	Total
1	Mr. Naresh Garg	Rs. 42,00,000/-	Nil	Nil	Rs. 42,00,000/-
2.	Mrs. Sangeeta Garg	Rs. 30,00,000/-	Nil	Nil	Rs. 30,00,000/-
3.	Mr. Gopal Singh Bisht	Rs. 3,85,800/-	Nil	Nil	Rs. 3,85,800/-

#### **Non-Executive Directors**

S No.	Name	Sitting Fee	Perquisite	Commission	Total
1.	Mr. Umang Sarkar (Independent)	Nil	Nil	Nil	-
2.	Mr. Kapil Berera	Nil	Nil	Nil	<u>-</u>
3.	Mr. Aashish Ghai (Independent)	Nil	Nil	Nil	-

# III. Stakeholders Relationship Committee



The Stakeholder Relationship Committee was constituted in August, 2002 with the name "Investor Grievances Committee and Share Transfer Committee" which has been renamed to – "Stakeholders Relationship Committee" in accordance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 20 of SEBI (LODR), 2015. Mr. Umang Sarkar was appointed as Non-Executive Independent Director and he currently chairs the committee.

S No.	Name of the director	Category	No of Committee Meetings held	No. of Committee meetings attended
1.	Mrs. Sangeeta Garg	Whole Time Director	1	1
2.	Mr. Naresh Garg	Managing Director	1	1
3.	Mr. Gopal Singh Bisht/ Ms. Neeti Alwani	Secretary / Compliance Officer	1	1

Mr. Gopal Singh Bisht is the Secretary to the Audit Committee until Ms. Neeti Alwani was appointed as the Company Secretary of the Company on  $2^{nd}$  January, 2018.

The committee looks into redressing of investors complaints like non receipt of dividends, non-receipt of Annual Reports, Share Transfers, Issue of Share Certificates and Duplicate/Renewal of Share Certificates, etc.

It recommends measures for overall improvements in the quality and promptness in investor services.

Compliance officer -

Ms. Neeti Alwani

Address of Compliance Officer -

Company Secretary

Genesis Finance Company Limited

4, MMTC/STC Market, Geetanjali, Delhi - 110017

Complaints received /resolved- During the year no complaint was received from shareholders.

Complaints solved to the satisfaction of the shareholders- Not applicable

Number of pending complaints- Not Applicable, since no complaints were received.

# IV. Risk Management Committee

The Company follows well - established risk assessment and minimization procedures which are periodically reviewed by the Board.

For this the Company has constituted a Risk Management Committee and framed a sturdy Risk Management Policy for the company to detect any threats to the extinction of the business.



The composition of the Committee is as follows -

S. No	Name	Designation
1	Mr. Naresh Garg	Chairman and Managing Director
2	Mrs. Sangeeta Garg	Member & Whole-Time Director
3	Mr. Gopal Singh Bisht	Member and Whole-Time Director & CFO

# 4. GENERAL BODY MEETINGS

The last three Annual General Meetings were held as per details below:

Year	Day	Date	Time	Location	No of special resolution passed
2015	Wednesday	30.09.2015	12.30 P.M.	B-24 Geetanjali Enclave- New Delhi	NIL
2016	Thursday	29.09.2016	12.30 P.M.	B-24 Geetanjali Enclave- New Delhi	NIL
2017	Saturday	30.09.2017	11:00 A.M.	B-24 Geetanjali Enclaye- New Delhi	5

The Company has not passed any resolution through postal ballot in the last year. The Company has also not proposed to pass any resolution through postal ballot in this year under review.

#### 5. DISCLOSURES

The Company has complied with the requirements of the stock Exchange, SEBI and other Statutory Authorities on all matters related to capital markets prior to the Company being placed on Dissemination Board of the Bombay Stock Exchange vide a circular no. CIR/MRD/DSA/05/2015 dated 17th April, 2015. No penalties or structures have been imposed on the Company by the Stock Exchanges or SEBI prior to 17th April, 2015. Nonetheless, the Company files the respective quarterly compliances with the stock exchange.

Pursuant to Section 177(9) and (10) of the Companies Act, 2013 and as per requirement of Schedule V of SEBI(LODR), 2015, the Company has a Whistle Blower Policy for establishing a vigil mechanism for Directors and employees. The policy has been hosted on the website of the Company at - <a href="http://www.genesisfinance.net">http://www.genesisfinance.net</a>

The Company has fully complied with all the mandatory requirements prescribed under Schedule V of SEBI (LODR), 2015.

The Company does not have any material subsidiary.

Disclosure on materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, the Directors or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the



Company at large.— None of the transactions with any of the related parties were in conflict with the interest of the Company.

#### 6. DEMATERIALISATION OF SHARES

M/s Skyline Financial Services Pvt. Ltd is the common agency for undertaking physical transfers and act as Depository Registrar.

#### 7. CEO/CFO CERTIFICATION

The CEO/CFO certificate for the year ended 31 March, 2017 has been annexed at the end of this report. Similarly, the CFO also gives quarterly certification on the financial results while placing the quarterly financial results before the board in terms of Regulation 33 of SEBI (LODR), 2015.

#### 8. MEANS OF COMMUNICATION

The Company is not listed on any Stock Exchange consequent to derecognition of Delhi Stock Exchange (hereinafter referred to as "DSE") vide Order No. WTM/PS/45/MRD/DSA/NOV/2014. After DSE's derecognition, securities of GFCL were placed on the dissemination board of Bombay Stock Exchange (BSE). On the basis of above mentioned facts, it is unclear whether the Company will be treated as listed or unlisted. Therefore, the Company is not complying with the provision regarding advertisement in the newspaper of quarterly results.

All important information relating to Company and its performance including the financial results and shareholding pattern are displayed on the Company's website <a href="https://www.genesisfinance.net">www.genesisfinance.net</a>.

#### 9. SHAREHOLDER'S INFORMATION

(i) Annual General Meeting

Date and time of Annual General Meeting: Saturday, 29th September, 2018 at 11.00 A.M. Venue of Annual General Meeting :B-24,Geetanjali Enclave, New Delhi-110017.

(ii) Financial Calendar

:1st April, 2017 to 31st March, 2018

(iii) Dividend Payment Date

: Not Applicable

(iv) Listing on Stock Exchanges :Delhi Stock Exchange (Company was listed on DSE but as of now Company is under Dissemination Board of BSE and applied for listing at Metropolitan Stock Exchange)

(v) Stock Code

: N/A

(vi) Stock Price Performance / Market price data: Securities not traded during the year



- (vii) Performance in comparison to broad-based indices such as BSE sensex, CRISIL Index etc: N/A
- (viii) Are the securities suspended from trading? If yes, the reason: N/A
- (ix) Registrar to an issue and share transfer agents: Skyline Financial Services Pvt. Ltd.
- (x) Share Transfer system:

M/s Skyline Financial Services Pvt. Ltd are the common agency for undertaking physical transfers and act as depository Registrar. The Board of directors has delegated the power of approving transfer and transmission of share and other matters like consolidation of certificates, issue of duplicate share certificates, dematerialization / dematerialization of shares, to registrar and share transfer agents of the company. All these matters are approved by the Common agency regularly.

Correspondence address

: Skyline Financial Services Pvt. Ltd.

D-153 A, 1st Floor

Okhla Industrial Area, Phase-I

New Delhi- 110020

- (xi) Liquidity of shares: The equity shares of the company are listed for trading at the Delhi Stock Exchanges. However, the Securities were not traded during the year.
- (xii) Distribution of shareholders:

DISTRIBUTION OF HOLDINGS AS ON 31.03.2018

## **GENESIS FINANCE COMPANY LIMITED**

DISTRIBUTION OF 4,37,78,080 EQUITY SHARE CAPITAL AS ON:31/03/2018
Nominal Value of Each Share: Rs. 10.00/-

Share holding Nominal Value	Number of Shareholders	% to Total Numbers	Share holding Amount	% to Total Amount
(Rs.)			(Rs.)	
1	2	3	4	5
Up To 5,000	160	75.47	143500	0.03
5001 To 10,000	9	4.25	64000	0.01
10001 To 20,000	0	0	0	0
20001 To 30,000	2	0.94	50000	0.01
30001 To 40,000	2	0.94	78000	0.02
40001 To 50,000	4	1.89	183000	0.04
50001 To 1,00,000	6	2.83	483300	0.11
1,00,000 and Aboye	29	13.68	436779000	99.77
Total	212	100	437780800	100



100.00

#### Annexure-II

Total

		:31/03/201	ONVERTIBLE DEBEN 18 ire : Rs. 280.00/-	TURES AS ON
Debenture holding Nominal Value	Number of Debentureholders	% to Total	Debenture holding Amount	% to Total Amount
(Rs.)			(Rs.)	
<u>1</u>	2	3	4	5
Up To 5,000	0	0	0	0
5001 To 10,000	0	0	0	<del>-   0</del>
10001 To 20,000	0	0	0	0 -
20001 To 30,000	0	0	0	0
30001 To 40,000	0	0	0	0
40001 To 50,000	0	0		<del>_   <u> </u></del>
50001 To 1,00,000	0	0	0	
1,00,000 and Above	3	100.00	9,16,66,400	100.00
T-4-3	<del>_</del>	<del></del>	-,=-,,	1 400.00

100,00

#### (xiii) Convertible instruments:

The Company had issued 9,82,140 Compulsory Convertible Debentures in the year 2016 at INR 280/- (Two Hundred and Eighty Only). Out of the total debentures issued 3,27,380 debentures have been converted on 15th March, 2018. 6,54,760 debentures are pending for conversion and as per the decision of the Board. Out of total debentures pending of conversion, 3,27,380 debentures were converted on 28th March, 2018. (impact of such conversion on equity is also to be explained)

9,16,66,400

- (xiv) Commodity price risk or foreign exchange risk and hedging activities: N/A
- (xv) Plant locations: N/A

#### (xvi) Address of Communication:

The Shareholders may address their Communication suggestion / grievances / queries to:- Genesis Finance Company Limited 4,MMTC/STC MARKET, GEETANJALI, NEW DELHI - 110 017

#### 10. RECONCILIATION OF SHARE CAPITAL AUDIT

As stipulated by the Securities Exchange Board of India, Mr. Samrish Bhanja, Managing Partner at M/s. B. Samrish & Co., a qualified Practicing Company Secretary has carried out the reconciliation of Share Capital Audit to reconcile the total admitted capital with NSDL and CDSL, total issued and listed capital. The audit is carried out every quarter and the report thereon is submitted to the Stock Exchanges. The audit confirms that the total issued/paid up capital is in agreement with the aggregate total number of shares in physical form, shares allotted & advised for demat credit but pending execution and the total number of dematerialized shares held with NSDL and CDSL.



# 11. AUDITORS' REPORT ON CORPORATE GOVERNANCE

As required by Schedule V of SEBI (LODR), 2015, the Auditors' certificate is enclosed at the end of this report.



# **Declaration by Managing Director**

# **Declaration by Managing Director**

- l, Naresh Garg, Managing Director of Genesis Finance Company Limited (GFCL), hereby confirm pursuant to Schedule V of SEBI (LODR), 2015:-
  - > The Board of Directors of GFCL has laid down a Code of Conduct for all Board Members and the Senior Management of the Company.
  - ➤ All the Board Members and Senior Management Personnel have affirmed their compliance with the said conduct for year ended March 31, 2018.

Navesh Garg

Managing Director
DIN: 00916814

Place: New Delhi Date: 29/08/2018



# Chief Executive Officer (CEO) and Chief Financial Officer (CFO) Certification

I, Gopal Singh Bisht, WTD & CFO, responsible for the finance function certify that:

- 1. We have reviewed the financial statements and cash flow statement for the year ended 31 March, 2018 and to the best of our knowledge and belief:
  - a. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading
  - b. These statements together present a true and fair view of the company's affairs and are in compliance with existing Accounting Standards, applicable laws and regulations
- 2. To the best of our knowledge and belief, no transactions entered into by the company during the year ended 31st March, 2018 are fraudulent, illegal or violative of the company's code of conduct
- 3. We accept the responsibility for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of the internal control systems of the company pertaining to financial reporting. Deficiencies in design or operation of such internal controls, if any, of which we are aware, have been disclosed to the auditors and the audit committee and steps have been taken to rectify these deficiencies
- 4. We have indicated to the Company's Auditors and the Audit Committee of the Company's board of directors that during the year:
  - a. There has not been any significant change in internal control over financial reporting during the year under reference
  - b. There has not been any significant change in the accounting policies during the year except as laid down in AS-15, requiring disclosure in the notes to the financial statements and
  - c. We are not aware of any instance during the year of significant fraud with involvement therein of the management or any employee having a significant role in the Company's internal control system over financial reporting.

Date: 29/08/2018 Place: New Delhi

Gopal Singh Bisht \*
(Whole-time Director& CFO)

DIN: 00597160



#### FORM NO. AOC -2

# [Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014]

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arms length transaction under third proviso thereto.

1. Details of contracts or arrangements or transactions not at Arm's length basis

SL. No.	Particulars	Details
<u>a)</u>	Name (s) of the related party & nature of relationship	N/A
<u>b)</u>	Nature of contracts/arrangements/transaction	
c)	Duration of the contracts/arrangements/transaction	N/A N/A
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	N/A
e)	Justification for entering into such contracts or arrangements or transactions'	N/A
<u>f)</u>	Date of approval by the Board	N/A
_g)	Amount paid as advances, if any	N/A
h) ———	Date on which the special resolution was passed in General meeting as required under first proviso to section 188	N/A

2. Details of contracts or arrangements or transactions at Arm's length basis

SL. No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	
b)	Nature of contracts/arrangements/transaction	NIL NIL
c)	Duration of the contracts/arrangements/transaction	NIL
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	NIL
<u>e)</u>	Date of approval by the Board	NIII —
f)	Amount paid as advances, if any	NIL.

For and on Behalf of the Board GENESIS FINANCE COMPANY LIMITED

New Dalhi

NARESH GARGO Managing Director

DIN: - 00916814

Address: - B-24 GF,

GEETANJALI ENCALVE,

**NEW DELHI 110017** 

Date: - August 29, 2018

Place: - New Delhi

SANGEETA GAR

Whole-Time Director

DIN: - 01117956

Address: - J-130 SAKET,

**NEW DELHI 110017** 



# MANAGEMENT DISSCUSSION AND ANALYSIS REPORT

(Pursuant to Regulation 34 read with the Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015)

The Management of the Company is pleased to present its report on Industry Scenario including Company performance during the financial year 2017-18.

#### **ECONOMIC OVERVIEW**

The Indian economy posted a growth of 6.6% in FY2017-18 compared to 7.1% in FY2016-17, as the first round of effects of demonetisation and the implementation of GST played out. However, a host of other policies, implemented during and before FY 2017-18 – such as the Insolvency and Bankruptcy Code, reforms in the real estate sector in the form of RERA, allowing of FDI in various industries, fast-tracking of project clearances, various measures for financial inclusion, etc. - are expected to propel growth upwards, going forward. While the IMF projects that India's GDP will increase at 7.4% in FY2019 and 7.8% in FY2020, the World Bank expects growth to reach 7.3% in FY2019 and rise further to 7.5% in FY2020.

#### INDUSTRY OVERVIEW

NBFCs continued to grow their share in the financial services industry. Data published by the RBI in its Financial Stability Reports dated 30 June 2017 and 21 December 2017 show that the NBFCs have outperformed scheduled commercial banks (SCBs) on growth in advances, asset quality and profitability. This growth momentum of NBFCs should result in their share in the financial services sector increasing in the near future.

#### MSME Sector

The MSME sector, which currently comprises over 50 million businesses, has grown dynamically. Today, the sector accounts for around 40% of the country's exports and has been creating millions of jobs, annually. With immense potential for growth in the coming years, access to financial capital and timely credit remains one of the primary constraints for the sector. While the government has implemented numerous measures in general and through the Union Budget 2018 to augment the availability of funds to the sector, credit from NBFCs, on flexible and tailored terms, has begun to increase.

#### Housing Finance

In India, the housing finance industry comprises both banks and Non-Banking Finance Companies (NBFC). These organizations provide loans for a variety of purposes, including the purchase of ready or under-construction housing units, home renovation/extension, self-construction, purchase of plots and composite loans for the purchase of plot and self-construction, etc. The business



activity and, therefore, share of housing finance companies (HFCs) in the NBFC sector has been increasing gradually over the years due to their focus on home loans, access to low cost funds from Indian and International nonbank sources and investors, strong origination skills, good consumer service and use of data and technology at various levels from lead generation and loan origination till recovery. The size of the housing loans market has also been increasing, especially in the affordable housing segment, due to the country's demographic profile, growing income levels and on the back of various initiatives by the government to promote housing for all by 2022.

#### THE COMPANY

Genesis Finance Limited is a leading Indian Financial Institution specialising in providing debt financing to MSMEs and consumers in India. The founding theme of Genesis Finance is that financing India's 50 million MSMEs and its emerging middle class, with a differentiated model, based on new technologies provides a large and unique opportunity. Genesis has been in the business for more than 25 years and was amongst the first 25 NBFCs registered with RBI.

Unlike traditional models of financing, Genesis Finance successfully creates innovative financial solutions for you and your business to fulfill all your financing needs. The company provides financing for various purposes like business expansion, working capital loans, car loans, home loans and personal loans. With this differentiated approach, Genesis has financed more than 400 customers and disbursed over Rs. 3 billion in loan.

Within a short time, Genesis has built a large network and provides financing across Delhi NCR. The loan book of the company is of exceptional quality as compared to the industry, with ZERO NPA since inception is focused on building an institution on strong pillars of ethics, values and high corporate governance.

#### OUTLOOK -

The mission to promote financial inclusion in India is gaining momentum in government as well as private circles. Where the government is concerned, it is addressing various regulatory issues that have been constraints to transparency and better access until now. It has also been ensuring easier recourse to institutional credit and reducing the cost of lending to BOP borrowers. Private companies have been surmounting troublesome issues of the past — measurement of creditworthiness and reach — with the help of technological solutions. And last, but not the least, riding on better growth and rising incomes, the demand for funds for various purposes has improved. All these factors point to a bright future for financiers, especially those that cater to the large unserved or under-served segments of the economy, over the long term.

#### LIABILITY MANAGEMENT

With its robust performance in the past as well as internal systems and processes, the Company has built a track record of reliability and rectitude. This has enabled GFCL to nurture strong bonds with a clutch of leading banks and various financial institutions.



# Annexure-IV CAPITAL MANAGEMENT

While adhering to the guidelines laid down by the RBI from time to time, the Company works towards maximising the returns on capital employed through an efficient capital management strategy.

#### RISK MANAGEMENT

As in the case of any lending entity, the entire proposition of the Company – providing finance to various segments of the economy is on the fundamentals of managing the risk rather than avoiding it. With tried and tested credit models and robust operational systems in place, the Company successfully manages these risks. Towards de-risking the entire process of receivables management, the Company begins with inculcating the culture of credit buyers among its ranks and file rather than just a marketing strategy to promote various products. These debtors are under the Company's surveillance and regular follow-ups for collection are executed. The company has a very diversified portfolio of borrowers within its segments of operation. The diversified segment and the diversity within the segment accompanied by a very huge market size, serve as a very potent cover against the market risk due to various macro developments. However the company has to constantly be on vigil to understand the changes at the market place from time to time.

#### **OPPORTUNITIES & THREATS**

Over the years the consistent and the quality growth of the company can be attributed to the huge market size within the targeted segments of operations. Over the years, GFCL has understood and hence anchors to the belief that every opportunity is as good as its execution. The most significant threat for any lending activity is to constantly exhibit operational excellence and contain the loss given defaults within the acceptable limits. The Company believes that this task is to be worked upon continuously through a very sharp learning and unlearning in order to achieve operational excellence.

### INTERNAL CONTROL, SYSTEMS AND THEIR ADEQUACY

The primary focus of internal control and systems at GFCL is to improve on operational efficiencies and create quality portfolio. In the business of lending internal risk usually exceeds the external risk for the very reason that, personnel of a company has the potentiality to influence larger number of loans as compared to a single borrower. The internal control at GFCL is a constantly evolving process. There are adequate controls right from tracking the originators activities, quality of logins followed by a stringent credit checks and appraisal, which are evaluated on the basis of the quality of the portfolio. A 360 degree view of the credit assessment comprises of framing credit screens based on a reliable demographic data followed by the strict adherence of the same with an element of adaptability without compromising on the fundamentals of extending credit where it is due. The other significant internal control at GFCL comprises of strict vigil on the operational expenditure with a constant endeavour to bring it down through better efficiencies rather than just focusing on curtailing the expenditure. The execution plan



pertaining to the internal controls and its adequacy is driven by our understanding of constantly challenging ourselves.

#### **HUMAN RESOURCES**

Acknowledging that human resources play a crucial role in enabling it to meet its objectives, the Company chooses its people very carefully, ensuring that they conform to the company's culture and follow its values and belief system. Setting the benchmark high, with its good governance the promoters are hands-on involved in the management of the Company with strategic inputs from a well-diversified and competent board.

#### **FUTURE PROSPECTS**

There is a very huge market to be served, which needs an efficient last mile delivery of credit, thus creating enormous opportunity for all the financial institutions and NBFCs in special.

The company continues to pursue the strategy of being multi product and multi locational, thus giving the distinct edge from the risk management and scalability perspective. The focus across the product is of catering to the lower and the middle income segment, which is the key driver of our economy.

# EXECUTIVE SUMMARY



accelerated growth is predicated on the NBFC sector transforming itself to serve the latent credit needs of emerging India. NBFCs credit penetration in India has been close to 13% Non Banking Finance Companies (NBFCs) are here to stay. Between 2015 and 2020 its proportion of credit in the market is projected to grow from 13% to 20%. The promise of which is well behind countries such as Thailand and Malaysia at 25% and China at 33%. Some of the factors which we believe support the growth of this sector in the following We expect that credit growth for NBFCs will further accelerate in the next 5-10 years.

- Huge latent credit need in the economy
- High bad debt levels
- Unique nature of credit demand makes it difficult for traditional bank lending
- Digital trends in consumer and MSME to offer new disruptive opportunities for innovation and partnerships
  - Deepening of wholesale debt markets to provide easier access of funds

We at Genesis Finance believe that our success is attributed to 3 FACTORS

- Very sharp focus on product lines leading to better cost control
- ) Bad debt control
- Better customer service and consequently faster growth at higher profitability as compared to banks

# Macro indicators suggest significant underdevelopment of NBFC sector in India



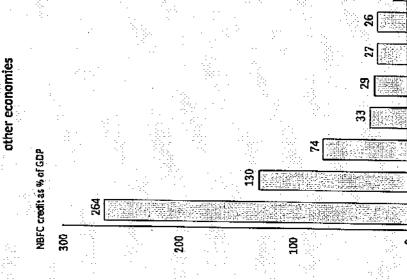
VOUR PROSPORTY.



Total credit as % of GDP

400

300



Credit penetration in India is low as compared to other economies. On similar benchmarks, the non bank finance penetration in India is even lower.

While it is commonly expected that credit will grow rapidly as economic growth gathers pace, it is safe to assume that non bank finance will grow even faster. This is borne out by the growth rates seen over the past several years.

Indian economy has a huge latent credit demand fuelled by a massive self employed population that is underserved by banks due to inadequate income proof.

With public sector banks under severe stress due to mounting bad debt, the appetite to lend is expected to be weak in the medium term till a proper resolution can be found. This will increase the gap in the market and provide an opportunity for NBFCs to fill in.

The recent developments in deepening of wholesale debt markets also bode well for liquidity and funding of NBFCs.

Germany Malaysia a Thailand India

China

India

Germany Malaysia China Thailand

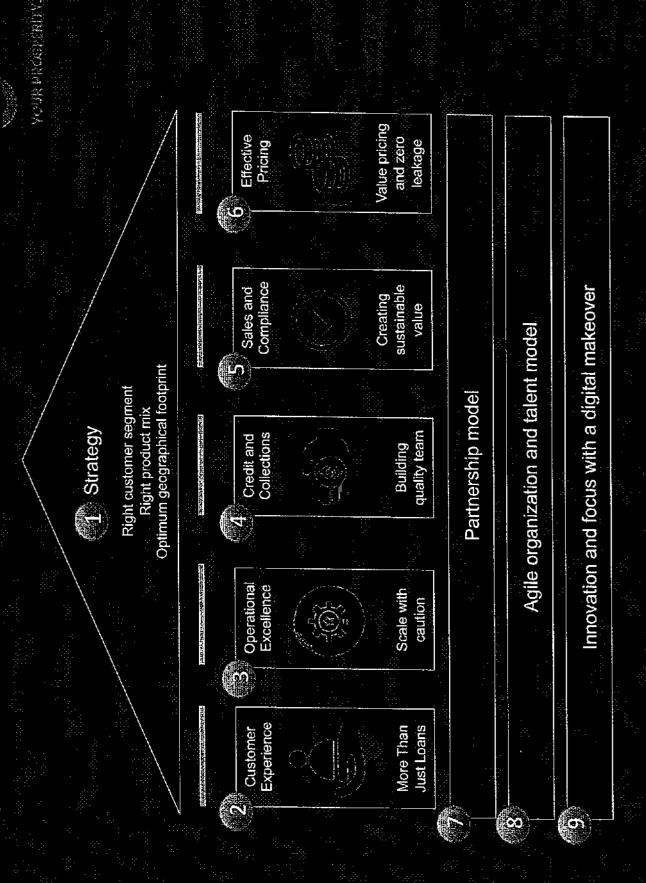
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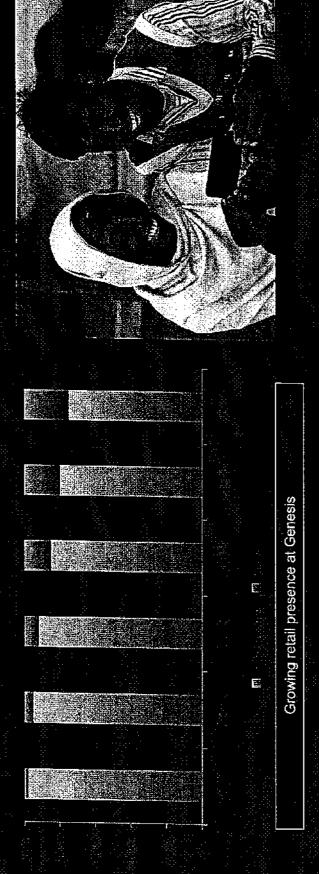
Japan

Japan



# Retail Sector to witness robust growth despite some temporary hiccups





We believe that strong urban and rural demand and an increase in credit penetration will continue to drive the growth in the consumer finance segment. However, there may be a period of muted growth from the rural sector.

Driven by higher disposable incomes through increased effectiveness of government schemes and the 7th Pay Commission, we remain proportion of the SME loans, will remain muted due to the increased competition from new entrants in the market and traditional and professional loans seem to be on a growth trajectory, but mortgage- backed loans (loan against property), which form a large confident of healthy growth in the consumer finance segment. On the small and medium enterprises (SME) front, business banks, who have been successful in capturing and retaining the upper end of the ticket-sized band.

pollution norms) will lead to an uptick in the overall CV segment, which in turn will drive growth in the pre-owned CV sector. However, poor rural income growth and the depleted monsoons have weighed on the rural credit growth and may also lead to deterioration in the overall asset quality. But with the India Meteorological Department (IMD) predicting (earlier this month) normal to above normal Gradual economic recovery and proposed regulatory changes (scrapping of old commercial vehicles [CVs] and Bharat Stage [BS] VI monsoon in the current fiscal, we expect this to be a temporary phenomenon



YOUN PROGRESHY



McKinsey & Company

bankbazaar.com

Growing - The Right Way

For us growing the right way is more important than achieving scale in the short term. We believe in long term sustainable value and We at Genesis are talking to leading DSA's, consulting firms and fintech firms in India to strategize our growing geographic presence. creating a niche for ourselves in the markets that we decide to scale in. Major consulting firms are helping us strategize the right customer segment and mix in these markets, which help us build a long term unique value for us in this market.

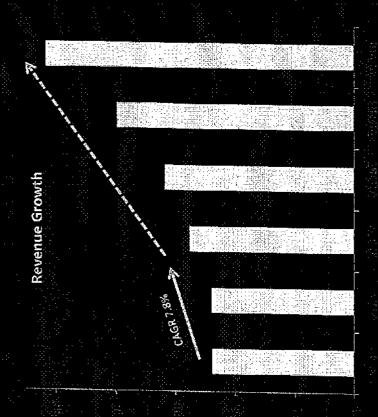
DSA partnerships will help us source customers in the market to build expertise and experiment with market sentiment before we full establish ourselves in these markets Robust revenue growth and profitability, with factors contributing to growth in the future

Stress on public sector units

Increased consumption

Latent credit demand

Distribution reach and sectors where traditional banks do not fend





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#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF GENESIS FINANCE COMPANY LIMITED

#### Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of GENESIS FINANCE COMPANY LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2018, the Statement of Profit and Loss, the Cash Flow Statement and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Standalone financial statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position and the financial performance including cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under section 133 of the Act.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone financial statements.

We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our unqualified audit opinion on the standalone financial statements.



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#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at 31st March, 2018, and its profit and its cash flows for the year ended on that date.

#### Other Matters

The comparative financial information of the Company for the year ended 31st March, 2017 included in the Standalone Financial Statements have been audited by the predecessor auditors and relied upon by us. The report of the predecessor auditors on comparative financial information for the year ended 31st March, 2017 dated 29th August, 2017 expressed an unqualified opinion. Our opinion is not modified in respect of this matter.

#### Report on Other Legal and Regulatory Requirements

RM: BIZSAIC

- As required by Section 143(3) of the Act, based on our audit and referred to in the Other Matters paragraphs above we report, to the extent applicable that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - c) The company has no branch offices during the year.
  - d) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - e) In our opinion the aforesaid standalone financial statements comply with the Accounting Standards prescribed under section 133 of the Act.
  - F) On the basis of the written representations received from the directors as on 31st March, 2018, taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2018, from being appointed as a director in terms of Section 164(2) of the Act.
  - g) With respect to the adequacy of the internal financial controls over financial reporting of the Company, refer to our separate Report in "Annexure A". Our report expresses a unqualified opinion on the operating effectiveness of the Company's internal financial controls over financial reporting.
  - h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
    - The Company has disclosed the impact of pending litigations on its financial position in its standalone Financial statements.
    - The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
    - iii. There were no amounts required to be transferred to the Investor Education and Protection Fund by the Company.



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 As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

For G Singh & Co.

Chartered Accountants

Firm's Registration No. 512589C

Gajender Sing Partner

Membership No. 091761

NEW DELHI, 29th May, 2018



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# ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1(h)under 'Report on Other Legal and Regulatory Requirements' of our report of even date)
Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of
the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of GENESIS FINANCE COMPANY LIMITED ("the Company") as of 31st March, 2018 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit.

We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our qualified audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

(1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;



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- (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, maintained adequate internal financial controls over financial reporting as of 31st March, 2018, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India", the Company's internal financial controls over financial reporting were operating effectively as of 31st March, 2018.

For G Singh & Co.

Chartered Accountants

Firm's Registration No. 512589C

Gajender Singh

Partner

Membership No. 091761

NEW DELHI, 29th May, 2018



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#### ANNEXURE B TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a regular program of verification of fixed assets to cover all the items in a phased manner over a period of one year which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the program, fixed assets were physically verified by the Management during the year. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given to us and the records examined by us and based on the examination of these records conveyance deed of immovable property being office space have not been executed in the name of the company due to technical reasons.
  - (ii) The company is a service company, primarily engaged in financing activities, it does not hold any inventories and as such paragraph 3(ii) of the order is not applicable to it.
  - (iii) According to the information and explanations given to us, the Company has not granted loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the Register maintained under Section 189 of the Companies Act, 2013.
  - (iv) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Sections 185 and 186 of the Companies Act, 2013 in respect of grant of loans, making investments and providing guarantees and securities, as applicable.
  - (v) According to the information and explanations given to us, the Company has not accepted any deposit from public during the year.
  - (vi) The maintenance of cost records has not been specified by the Central Government under Section 148(1) of the Companies Act, 2013 hence no cost records have been maintained by the company.
  - (vii) According to the information and explanations given to us, in respect of statutory dues:
    - (a) The Company has generally been regular in depositing undisputed statutory dues, including provident fund, employees' state insurance, income-tax, sales tax, service tax, customs duty, excise duty, value added tax, cess and other material statutory dues applicable to it with the appropriate authorities. However on certain occasion they have defaulted in payment of dues which have been rectified later.
    - (b) There were no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, sales tax, wealth tax, service tax, customs duty, excise duty, value added tax, cess and other material statutory dues in arrears as at 31st March, 2018 for a period of more than six months from the date they became payable.
    - (c) Details of dues of income-tax, sales tax, wealth tax, service tax, customs duty, excise duty and value added tax which have not been deposited as on 31st March, 2018 on account of disputes are given below;

Name of Statute	Assessment Year	Amount in ₹	Reason for non deposit
Income tax	2012-13	3,55,030	Rectification pending with AO
Income tax	2013-14	10,42,230	Appeal pending with CIT



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- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to financial institutions, banks, government and dues to debenture holders.
- (ix) The company did not raise money by way of initial public offer/ further public offer.
- (x) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has paid / provided managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Companies Act, 2013.
- (xii) The Company is not a Nidhi Company and hence reporting under clause (xii) of the CARO 2016 Order is not applicable.
- (xiii) In our opinion and according to the information and explanations given to us, the Company is in compliance with Section 177 and 188 of the Companies Act, 2013, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements etc. as required by the applicable accounting standards.
- (xiv) a) During the year, the Company has converted one third of the 7% Compulsorily Convertible Debentures into equity shares which were issued in the previous year. One third of the 7% Compulsorily Convertible Debentures had already been converted into equity shares in the previous year and the remaining shall be converted in the next year.
  - b) During the year, the Company has issued 3,83,05,820 shares by way of bonus issue.
- (xv) In our opinion and according to the information and explanations given to us, during the year, the Company has not entered into any non-cash transactions with its directors or directors of its holding, subsidiary or associate company or persons connected with them and hence provisions of Section 192 of the Companies Act, 2013 are not applicable.
- (xvi) The Company is required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934 and it has obtained the registration required.

For G Singh & Co. Chartered Accountants Firm's Registration No. 512589C

Partner Membership No. 091761

Membership No. 091761 NEW DELHI, 29<sup>th</sup> May, 2018

#### GENESIS FINANCE COMPANY LIMITED Balance Sheet as on 31st March, 2018



S No.	Particulars	1222	As	at		Amount in Re
		Note		rch, 2018		et rch, 2017
QUITY AND LIA	BILITIES				- 7,000,000	I WING ADDRESS.
1 Sharehold	er's Funds					
a) Share Capi		0	100000000000000000000000000000000000000			
b) Reserves a		2	45,77,80,800.00		5,14,48,800.00	
	101000	3	26,26,50,122.76		52,60,62,424.41	
				70,04,30,922.76		57,95,11,224.4
II Share appl	lication money pending allotment			(C. 1)(C. 1)		SOMEOTOR
III Non-Curre	nt Liabilities					
s) Long-Term	Borrowines	7.0	0228 486 040 060			
b) Long Term	Provisions	4	25,13,80,628.38		40,99,84,455.90	
	T. Controlle	5	56,28,654.00		40,56,346.00	
IV Current Liz	abilities			25,70,09,282.38		41,40,40,801.9
a) Short-Term		100				THE WALL PROPERTY
b) Other Curr	2001 Liabilities	6	8,46,50,500.90		9,59,66,695.47	
c) Short-Terri	n Drivings	7 8	10,03,79,508.58		9,42,37,473.80	
4	T TOVISCOS	- 8	1,11,59,052.14		97,56,097.26	
Total				19,61,89,071.62	20100	19,99,60,266.5
, out				1,15,36,29,276.76		1,19,35,12,292.8
SSETS						-10000000000000000000000000000000000000
I Non-currer	nt assets					
Fixed osse	CONTRACTOR OF CO					
a) Tangible A	SSOTS		Daniel Control of the			
b) intengble.		9	1,67,91,630.03		1,23,55,399.29	
c) Capital wo	rk-in-progress				TO SECURE OF THE PARTY OF THE P	
d) Preleminar	ry Eapenses		- 6		£	
#I Non-pure	nt Investments		#		- 2	
fl Deferred to	ax assets (net)		0.0000000000000000000000000000000000000		and a second	
g) Long Yerm	Loans and Advances	10	28,29,054.00		17,60,293.73	
h) Other Non	current Assets	100	51,41,62,660.00		40,52,52,020.00	
	S. S		_			. Constanting
II Current as:	sets			53,37,83,344,03		41,68,70,713.07
a) Cash and o	ash equivalents	11	20,02 con or			
b) Short-Term	n Loans and Advances	12	20,87,607.47		47,325.00	
c) Other Curn	ent Assets	13	61,25,57,015.26		76,69,70,319.82	
		4.5	52,01,310.00	SVENERAL CONTRACTOR	71,23,935.00	
				61,98,45,932.73	The second secon	77,41,41,579.82
Total				1.15 46 24 776 76		
	inancial Stastements		20	1,15,36,29,276.76		1,19,35,12,292.84

For G Singh & Co.

Chartered Accountants

(Firm's Registrate M No. 512589C)

Gajendra Sin

(Membership No.091761) NEW DELHI, 29th May, 2018 for and on behalf of the Board

Marksh Garg Managing

Director DIN: 00916814 Sangeeta Garg Whole Time

Director DIN: 01117956 Gopal Bisht Chief Financial Officer

DIN: 00597160

N ECO-Allwan

Neeti Alwani Company Secretary M No A 45231

Statement of Profit and Loss for the year ending 31st March, 2018



No.	200		1207	Amount in Ra
- Path	Particulars	Note	At at	As at
			31st March, 2018	91st March, 2017
	INCOME			
1	Revenue from operations- Interest Received	34	14,24,36,106.27	
11	Other income	15		13,16,31,842.57
111	Total Income (I+II)	-	26,62,975.83	66,39,179.24
	CANADA CA		14,50,99,082.10	13,82,71,021.81
IV.	EXPENDITURE			
	Employee benefit Expenses	16	1.61 30 000 00	
	Financial costs	17	1,61,75,053.52	1,33,95,007.00
	Depreciation and Amortization	9	5,66,74,774,57	5,95,63,941,47
	Other expenses	18	71,75,438.00	11,08,693.28
	Total Expenses	28	2,03,59,507.93	1,77,18,125.75
W2	Profit before exceptional and extraordinary (III-IV)		10,03,84,774.02	9,17,85,767.48
	(III)		4,47,14,308.08	4,64,85,254.33
W	Exceptional Items			
114				
WIII.	Profit before extraordinary items and tax (V - VI)		THE STREET	
			4,47,14,308.08	4,54,85,254.33
VIII	Estraordinary Items			
DC			e a secondario	*
M	Profit before tax (VIII - VIII)		4,47,14,308.08	4,64,85,254.33
800	Tax Expenses/Provision			Steament and
	Current tax		*********	
.00	Deferred tax		1,37,51,000.00	1,63.00,000.00
	Provision for earlier years		(10,68,760.27)	1.67,962.71
(V)	Provision for Standard Assets		************	
TEA E	AND		27,78,770.00	15,40,055.00
20	Profit(Loss) from the parid from continuing operations (	v		
	XI	7	9 88 89 66 66	
			2,92,53,298.35	2,84,77,236,62
XIII:	Profit/(Loss) from discontinuing operations			
	The state of the s		5	
HIIC	Tax Expense of discounting operations			
				A CONTRACTOR
XIV.	ALCOHOLD TO THE RESERVE OF THE PARTY OF THE			
	Profit/(Loss) from Discontinuing operations (XII - XIII)			
xv:	Profit/(Loss) for the period (XI + XIV)	- 5	2.02.02.000.00	
			2,92,53,298.35	2,84,77,256.62
XVI:	Earning per equity share of face value of 4 10/- each			
	Basic		1782350	
	Diluted		0.57	5.54
	Sings.		0.76	6.40
	Notes on Financial Stastements	1 to	44	

For G Singh & Co.

Chartered Accountants

(Firm's Registration No. 512589C)

Gejendra Site

(Membership No.091761)

Hew Decision

NEW DELHI, 17th July, 2018

for and on behalf of the Board

Managing

Director DIN 00916814 Sangeeta Garg Whole Time

Director DIN: 01117956 Gopal'Bisht Chief Financial

Officer DIN: 00597160 Necti Alweni

Nexti Alwani Company Secretary M No A 45231

Cash Flow Statement for the year ending March 31,2018



		LIMITED	
Particulars	140,000,000	Amount in Ra	
CASH FLOW FROM OPERATING ACTIVITIES	F.Y - 2017-18	F.Y - 2016-17	
Profe Before Tax	4 47 14 700 00		
Adjustments for :	4,47,14,308.08	4,64,85,254.33	
Deprecation and Amortization	75 TH 450 MM		
Retirement Benefits	71,75,438.00	11.08.691.36	
Cess: Profit on sale of Asset and Investment	15,72,308.00		
		13,79,687,24	
Operating Profit Before Working Capital Changes	87,47,746.00	(2,70,993.98)	30
Changes in Working Capital:	5,34,62,054.08	4,62,14,260.35	
Increase/ (Decrease) in Other Current Liabilities	40000-0000-00		
(Increase) / Decrease in Long-Term Loans and Advances	61,42,034.78	79,14,273.49	
(Increase) / Decrease in Short-Term Loans and Advances	(10,89,10,640.00)	2,62,12,843.00	
(increase) / Decrease in Other Current Assets	15,44,13,304,56	(34,41,20,289,73)	
Cash Generated from Operations	19,22,625.00	5,59,52,154.01	
Taxes paid (not of refunds)	10,70,29,378.42	(20,78,26,758.88)	
Net Cash Generated from Operations	1,51,26,805.12	76,83,020.45	
Extraordinary iterms	9,19,02,573.30	(21,55,09,779.33)	
Net Cash Generated from Operating Activities	Contraction of the Contraction o	ALCOHOLDS AND ALCOHOLDS	
The Cash Generalist from Operating Activities	9,19,02,573.30	(21,55,09,779,33)	
CASH FLOW FROM INVESTING ACTIVITIES			
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Tangible / Intengible Assets(Net)	(1,16,08,668.74)	(97,69,952,00)	
Sale of Tangitie / Intangible Assets(Net)	CONTRACTOR PARTY	10,00,000.00	
Sale of Non-current investments	- W-0	9,67,58,543,00	
Net Cash from Investing Activities	(1,16,08,668.74)	8,79,88,589.00	
CASH D CONTROLS THE CONTROL OF THE C			
CASH FLOW FROM FINANCEING ACTIVITIES			
Proceeds from Share allotment	-	32,73,800,00	
Proceeds from Debentures allotment		18,33,32,520.00	
Securities Premium received		6,83,92,600.00	
Availment (Repayment) of Long Term Borrowings(Net of repayments)	(6.69.37,427.52)	(13,18,55,270.24)	
Availment (Repayment) of Short-Term Borrowings	(1.13,16,194.57)	10 - 53 (A44 A44 A44 A44 A44 A44 A44 A44 A44 A4	
Net Cash used in Financing Activities	(7,82,53,622.09)	(1,57,71,917,43)	
Appropriate and the second of		12,73,71,732.33	
Net increase in Cash and Cash Equivalents	20,40,282.47	(5 46 Mg mg	
Cash and Cash Equivalents at the Beginning of the Year	47,325.00	(1,49,458.00)	
Circh and Cash Equivalents at the end of the year	20,87,607.47	1.96,783.00	
	3000	47,325:00	
Cash and Cash Equivalents comprises of :			
Cash on Hand	62,402.00	- 10000000	
Cheques on Hand	Section 200	47,325.00	
Balances with Banks-Highly Squid Investments	20,25,205.47		
Total	20,23,203.47		
Approximation of process and a second of the			
The accompanying notes are an integral part of the financial statements.			
As per our report of even date attached			
As per our Report of even date.			

For G Singh & Co.

Chartered Accountants

(Firm's Registration No. 512589C)

HON &

PRINT: BESSELL

Mew Dothi

Gajendra Sing

Partner (Membership No.091761) NEW DRIHL 29th May, 2018 16/

Managing Managing Director DIN: 00916814

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for and on behalf of the Board.

Sangeeta Garg Whole Time Director DIN: 01117956 Gopal Bisht Chief Financial Officer DIN: 00597160 Neeti Alwani

Neeti Alwani Company Secretary M No A 45231



# Notes to Standalone Financial Statements as at March 31, 2018

#### 1. A. Corporate Overview

Genesis Finance Company Limited was registered as Limited Company with Registrar of Companies, Delhi and Haryana on 03.07.1990. The Company received the Certificate of Commencement of Business on 24.07.1990. The Company is registered as non deposit taking NBFC as defined under section 45 IA of the Reserve Bank of India Act, 1934. The Company is engaged in the business of financing for more than twenty years. Its shares are listed on Delhi Stock Exchange.

#### B. Significant Accounting Policies

The financial statements have been prepared in accordance with generally accounting principles as well as the requirements of Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014. The Significant policies are as follows

#### a. Basis of Accounting

The accounts are prepared on the accrual concept of accounting under the historical cost convention and on the basis of a going concern.

#### b. Provisions and Contingent liability

A provision is recognised for a present obligation as a result of past events if it is probable that an outflow of resources will be required to settle the obligation and in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate of the amount required to settle the obligation at the Balance Sheet date. A contingent liability is disclosed, unless the possibility of an outflow of resources is remote.

#### c. Fixed Assets

Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental expenses relating to acquisition.

#### d. Depreciation

Depreciation is being provided on written down value method over useful life of the asset as specified in Schedule II of the Companies Act, 2013. Depreciation on additions is charged on pro-rata basis relating to period of use of such assets.

#### e. Revenue Recognition

Interest income on loan financing is accounted for on accrual basis.

Management fees and charges on delayed payments are accounted for on receipt basis

#### f. Investments

Investments that are intended to be held for more than a year, from the date of acquisition, are classified as long-term investments and are carried at cost.

#### g. Employees Benefit

Provision for gratuity is made on estimated basis.



# Notes to Standalone Financial Statements as at March 31, 2018

#### h. Cash and cash equivalents

Cash and Bank balances in the Balance Sheet comprises of cash at bank including fixed deposits, cheques in hand and cash on hand.

#### i. Taxation

Provision for Income Tax is made on the assessable income at the tax rate applicable to the relevant assessment year. Deferred Income Taxes are recognized for the future tax consequences attributable to timing differences between the financial statement determination of income and their recognition for tax purposes. The effect on deferred tax assets and liabilities of change in tax rates is recognized in income using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognized and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.

#### J. Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

k. During the financial year 2016-17 the company had issued 8,83,925 number of 7% compulsorily convertible debentures of Rs. 280 each amounting to Rs. 27,50,00,000.00 to various persons/ entities. The same has to be converted in equal number of equity shares of Rs. 10 each at a premium of Rs. 270 in three instalments. Out of the above issued debentures two third have been converted till the end of the financial year ending 31st March 2018.

1. Previous year's figures have been restated / rearranged wherever considered necessary.

Notes to Standalone Financial Statements as at March 31, 2018



			LIMITED
		3 3	Amount in R
		As at	As at
(a) Share Capital		31st March, 2018	31st March, 201
Authorised Share Capital			
4,70,00,000 Equity Shares of ₹ 10 each			
(60,00,000 Equity shares of ₹ 10 each)			
Issued, Subscribed & Paid up		47,00,00,000.00	6,00,00,000.00
4,37,78,080 Equity Shares of ₹ 10 each fully paid up			
(51,44,880 Equity shares of ₹ 10 each fully paid up)			
(Oxfore addity shares of 4 to each fully paid up)		43,77,80,800.00	5,14,48,800.00
		43,77,80,800.00	5,14,48,800.00
(b) The Reconciliation of the number of shares as the state of		Service Court of the Court of t	
of the names of shares outstanding is	et out below:		
Particulars			
Equity Shares at the beginning of the year			
Add: Shares issued on conversion of Debentures		51,44,880	48,17,500
Add: Shares issued by way of bonus shares		3,27,380	3,27,380
Less: Shares cancelled on buy back of Equity Shares		3,83,05,820	7.
Equity Shares at the end of the year		-	
		4,37,78,080	51,44,880
Name of Shareholders		No. of Sh	aree MCI
		As at	
		31 March 2018	As at
Genesis Dream Merchants Private Limited		62,82,304 (14.35%)	31 March 2017
Bhagwati Devi		45,06,880 (10.29%)	5,88,860 (11.45%
Sangeeta Garg			5,58,360 (10.85%
Vikes Garg		44,80,560 (10.23%)	5,60,070 (10.89%
Prateet Garg		42,47,680 (9.70%)	5,30,960 (10.32%
Naresh Garg		35,73,048 (8.16%)	4,46,631 (8.68%)
Sahil Garg		35,48,480 (8.10%)	4,43,560 (8.62%)
Nirmala Devi		28,30,704 (6.46%)	3,53,838 (6.88%)
		27,92,000 (6.37%)	3,49,000 (6.78%)
Reserve & Surplus			
Securities Premium Reserve			
As per last Balance Sheet			
Add: On issue of shares persuant to conversion of Debentures		39,70,67,600.00	30,86,75,000.00
Less: Issue of Bonus Shares		8,83,92,600,00	8,83,92,600.00
Associated of Botton Strikings		38,30,58,200.00	-11-12-12-12-12-12-12-12-12-12-12-12-12-
Less: Calls in arrears		10,24,02,000.00	39,70,67,500.00
7777 7777 7774 774444			
General Reserve U/s 45IC of RBI Act	Total - A	10,24,02,000.00	39,70,67,600.00
As per last Balance Sheet			
Add: Transferred from Profit and Loss Account		2,44,50,000.00	1,85,50,000.00
ACCOUNT	520000000000000000000000000000000000000	59,00,000.00	58,00,000.00
Profit and Loss Account	Total - B	3,03,50,000.00	2,44,50,000.00
As per last Balance Sheet			
Add : Profit during the year		10,65,44,824.41	8,38,67,587.79
And I want manifest the Year.		2,92,53,298.35	2,84,77,236.52
Less: Appropriations		13,57,98,122.76	11,23,44,824.41
Transferred to General Reserve		2000000000	
		59,00,000.00	58,00,000.00
	Total - C	12,98,98,122.75	10,65,44,824.41
Te	tal (A+B+C)	26,26,50,122,76	£3.80.53.404.41
The Company has not declared any dividend during last two file		***IEU/30/122/10	52,80,62,424.41

Notes to Standalone Financial Statements as at March 31, 2018



			LIMITED
-	•		Amount in Rs
		As at	As at
	Borrowings	31st March, 2018	31st March, 2017
Secured			
(a) From Synd	icate Bank - Loan 1	2 05 20 051 24	
(D) From Synd	icate Bank - Loan 2	3,85,30,051.26	8,87,74,178.01
(Secured a	gainst assignment of Loan Agreements and personal	5,59,83,767.12	8,60,57,095.89
2001 allife	S Of two promoter directors of the company and		
edarable	mortgage of property owned by promoter disasters	•	
· vchasanie	in ou monthly installments t		
(c) From Kota	k Mahindra ('Against hypothecation of Mercedese Car )	58,57,927.00	
(a) Light Dalit	mer rinancial Services India Put Ltd	30,37,527,00	
('Against h	ypothecation of Mercedese Car )	-	72,31,800.00
Total Secu	red Loans	10,03,71,745.38	44 44 44
		10,00,71,745.58	18,20,63,073.90
Unsecured	l ·		4
/% Private	ly Placed Compulsarily Convertible Debentures of Rs 200 each Companies	9,16,66,120.00	10 33 30 344
Loans from	Companies	2,10,22,190.00	18,33,32,520.00
LOBITS From	n Directors and relatives	3,83,20,573.00	2,81,71,300.00
	( ndi) pe	15,10,08,883.00	1,64,17,562.00
Total Lama	11 51 1 12	/3//	22,79,21,382.00
• Otal Long	Term Borrowings	25,13,80,628.38	40 00 04 4FF 00
			40,99,84,455.90
Long Term	<u> Provisions</u>		
Provision	or Employee Persons		
	or Employee Benefit-Gratuity (unfunded)	56,28,654.00	40,56,346.00
	•	56,28,654.00	40,56,346.00
Short Terr	n Borrowings		49/30/340.00
Loans rep	ayable on demand		
- Secure	d		
- Fr	om Syndicate Bank		
	gainst assignment of Loan Agreements and personal	8,46,50,500.90	9,59,66,695.47
gu	arantees of two promoter directors of the company and		
eq	uitable mortgage of property owned by promoter directors)		
•	by promoter directors)		
		8,46,50,500.90	9,59,66,695.47
Other Cur	rent Liabilities		
Expenses (	Payable	<b></b>	
Statutory	Dues Payable	28,01,694,00	46,28,160.00
Other Curr	rent Liabilities	18,77,367.00	<b>16,41,998</b> .00
Advance r	eceived for sale of Fixed Assets	30,00,000.00	62,73,938.00
Current m	aturity of long term loans	70,09,265.00	•
	·	8,56,91,182.58	8,16,93,377.80
		10,03,79,508.58	<u>9,42,37,473.80</u>
	T. Drovisions		<del></del>
Short Terr	IL EL DATZIONZ		
Provision	for Contingencies of Standard Assets	•	
Provision Provision	for Contingencies of Standard Assets for Substandard & doubtfull Assets	44,34,640.00	41,03,000.00
Provision Provision	for Contingencies of Standard Assets for Substandard & doubtfull Assets	24,47,130.00	41,03,000.00
Provision Provision	for Contingencies of Standard Assets		41,03,000.00 56,53,097.26



Note 9 Schedule of Fixed Assets as per Companies Act 2013 as on 31st March, 2018

Amount in RS	on WDV as on 31/03/2018		9 555 00 9 555 00						7,	S			0.00 7,900.00		3.00 47,190.00	33,			81,49,496.00	00 166,55,991.00		.00 32,794.00		39 1,80,547.39		00 11,250.00		00 48,104.00	29 1.67 91 630.03
	WDV as on 31/03/2017		926	1.27	1.68	1,47	1,66	75	7,423.00		4,800.00		7,900.00		68,620,00	48,76,734,00	48,76,734,00	12,59,271.00		9,53,890.00		44,251.00		1,80,547.39		11,250.00		50,567.00	1 23.58 399.29
	Depreciation till 31/03/2018		1.81.545.00	24,225.00	32,061.00	28,025.00	31,690,10	14,250.00	1,41,027.00	3,781.00	91,200.00		1,50,100.00		8,78,725.00	15,31,246.00	15,31,246.00	29,83,499.00	33,99,130,00	9,48,828.00		29,524.00		33,27,842.61		2,13,750.00		51,896.00	1.55.93.590.71
	Depreciation for the year till 31/03/2018		,	7	7	,	0.		S.E.	3,781.00					21,430.00	15,23,004.00	15,23,004.00	3,93,270.00	33,99,130.00	2,97,899.00		11,457.00		9				2,463.00	71,75,438.00
	Depreciation till 31/03/2017		1.81,545.00	24,225,00	32,061.00	28,025.00	31,690.10	14,250.00	1,41,027.00		91,200.00		1,50,100.00		8,57,295.00	8,242.00	8,242.00	25,90,229.00		6,50,929.00		18,067.00		33,27,842.61		2,13,750.00		49,433.00	84,18,152,71
	Gross Block as on 31/03/2018		1,91,100.00	25,500.00	33,750.00	29,500.00	33,358.00	15,000,00	1,48,450.00	60,042.74	00'000'96		1,58,000.00		9,25,915.00	48,84,976.00	48,84,976.00	38,49,500.00	1,15,48,626.00	16,04,819.00		62,318.00		35,08,390.00		2,25,000.00		1,00,000.00	3,23,85,220,74
	Deletion till 31/03/2018			814	*	7.	11.			r			20	them on hire			4	T	4	4							9		. *
	Additions till 31/03/2018			i i	X	100	100	11.611		60,042.74			**************************************	usiness of running	*		:*	5	1,15,48,626.00	1	ls.	4	esktop, laptops, et	V		ā	RCC Frame Structu	٠	1,16,08,668,74
	Gross Block as on 01/04/2017		1,91,100.00	25,500.00	33,750.00	29,500.00	33,358.00	15,000.00	1,48,450.00	,	96,000.00	is and Equipment	1,58,000,00	in those used in be	9,25,915.00	48,84,976.00	48,84,976.00	38,49,500.00	4	16,04,819.00	r and other mopeo	62,318.00	devices such as de	35,08,390.00		2,25,000.00	factory buildings)	1,00,000.00	2,07,76,552.00
	Particulars	Office Equipments	Air-Conditioner	Cellular phone	Counting Machine	EPBX	Fax Machine	Invertor	Office Equipment	Printer	Photostat	Electrical Installations and Equipment	Senerator	Motor Cars other than those used in business of running them on hire	ar	ar Merc	ar Merc	ar Audi	ar Merc	ar Creta	Notor Cycles, scooter and other mopeds	Motor Cycle	omputers - End user devices such as desktop, laptops, etc	Computer/Software	urniture & Fixtures	urniture & Fixtures	uildings (other than factory buildings) RCC Frame Structure	Hice Premises	OTAL

Notes to Standalone Financial Statements as at March 31, 2018



			LIMITED
		As at 31st March, 2018	Amount in Rs As at
0	Long Term Loans and Advances	Sast March, 2018	31st March, 2017
	Loans and Advances to related parties		
	Other Loans and Advances	51,41,62,660.00	12/12/2017
		51,41,62,660.00	40,52,52,020.00
	Make a second se	94,44,000,000,000	40,52,52,020.00
	Sub-classification of Long Term Loans and Advances		
	Secured, considered good	45,89,11,137.00	20 02 00 207 00
	Unsecured, considered good	3,71,91,685.00	28,82,69,287.00
	Substandard Assets	1,73,47,458.00	11,69,82,733.00
	Unsecured Doubtful Assets	7,12,380.00	18
		51,41,62,660.00	40,52,52,020.00
1	Cash and Cash equivalents		
~	Balance with Bank in Current Account		
	Cash in hand (as certified by a director)	20,25,205.47	
	coast on month (as certified by a director)	62,402.00	47,325.00
		20,87,607.47	47,325.00
2	Short Term Loans & Advances		
	Loans and advances		
	The state of the s	61,25,57,015.26	76,69,70,319.82
	Sub-classification of Loans and Advances	61,25,57,015.26	76,69,70,319.82
	Secured, considered good		
	Unsecured, considered good	59,56,31,967.26	50,16,41,393.82
	Doubtful	1,69,25,048.00	26,53,28,926.00
		C1 00 00 000 000	-
	Sub-classification of Loans and Advances	61,25,57,015.26	76,69,70,319.82
	Due from Directors, Officer or parties in which they are interested		
	Other	61,25,57,015,26	2
		61,25,57,015.26	76,69,70,319.82
		01,13,37,013.26	76,69,70,319.82
E	Other Current Assets		
	Other Current Assets	52,01.310.00	71,23,935.00
	SGH42	52,01,310.00	71,23,935.00

Notes to Standalone Financial Statements as at March 31, 2018



			LIMITED
		As at	Amount in Rs
		31st March, 2018	As at
4	Revenue From Operations	243 (March, 2018	31st March, 2017
	Interest Received	14,24,36,106.27	TAX 0.00 0.00 0.00
		14,24,36,106.27	13,16,31,842.57
		14,64,50,108.27	13,16,31,842.57
5	Other Income		
	Management/Processing Fees	19,73,225.83	F1 00 440 44
	Other Income	6,89,750.00	51,99,492.00
	Profit on Sale of Non Current Investments	0,03,750,00	50,000.00
	Profit on Sale of Assets		13,01,372.00
		26,62,975.83	78,315.24
	Transport of the Control of the Cont	20,00,013,03	66,39,179.24
5	Employee Benefit Expense		
	Staff Salary(including bonus, gratuity, conveyence,etc)	66,60,368.52	40 0 t 700 co
	Director Remuneration	75,85,800.00	49,94,720.00
	Provision for Gratuity	15,72,308.00	75,55,800.00
	Staff Welfare Expenses	3,56,577.00	
		1,61,75,053.52	B,44,487.00
3	528 W VE		1,33,95,007.00
1	Financial Costs		
	Interest Paid	5,61,98,913.57	5.01 54.414.41
	Interest paid on Income tax/ TDS	2,49,480.00	5,91,54,414.47
	Bank Charges	2,26,381.00	791.00
		5,66,74,774.57	4,08,736.00 5,95,63,941.47
	NOUND AND AND AND AND AND AND AND AND AND A		3,33,03,341,47
3	Administrative & Other Expenses		
	Advertisement	14,400.00	9,468.00
	Annual General Meeting Expenses	5,18,875.00	5,18,800.00
	Annual Listing Fees	14,000.00	5,25,500,00
	Audit Fees	1,00,000.00	1,00,000.00
	Books & Periodicals	4,900.00	3,710.00
	Business Promotion Exppenses	1,32,084.00	1,81,452.00
	Club Expenses	12,582.00	32,747.00
	Collection Charges	2,64,000.00	2,40,000.00
	Commission	61,00,000.00	94,90,000.00
	Computer Operation & Maintenance	3,73,121.04	7,20,000.00
	Conference Expenses	12,42,729,00	11,72,719.00
	Conveyance Expenses	2,22,170.00	2,20,494.00
	Courier & Postage	4,362.00	2,600.00
	Donation	10,000.00	4,000,00
	Electricity & Water Expenses	8,98,259,00	7,31,777.00
	Rates & taxes(GST)	2,71,741.00	7,07,777,00
	Fees & Registraton	8,90,360.00	5,65,530.00
	Festival Expenses	5,55,775.00	5,49,400.00
	Filing Fees	31,23,150.00	1,17,000.00
	Generator Expenses	30,840.00	58,850.00
	Insurance Expenses	1,03,596.00	1,21,317.00
	Legal & Professional Expenses	17,22,356.00	
	Miscellaneous Expenses	73,003.20	10,88,000.00
	Office Repair & Maintenance	23,97,778.69	
	Printing Stationery & Photostat	1,56,574.00	6,60,515.00
	Property Tax	4,064.00	2,78,507.00
	Telephone Expenses	1,78,685.00	4,099.00
	Travelling Expenses	5,97,670.00	1,91,230.00
311	Vehicle Running & Maintenance	3,42,433.00	1,69,196.00
1/		2,03,59,507.93	3,50,812.00
//11/		- 100,100,100,100	1,77,18,125.75



# Notes to Standalone Financial Statements as at March 31, 2018

#### 19. Other notes

a. Director remuneration paid by the company are as follows:

Particulars				
33.00	FY 2017-18	FY 2016-17		
Director remuneration for the year	75,85,800	75,55,800		

b. Auditor remuneration paid by the company are as follows:

Particulars		Amount in 4		
	FY 2017-18	FY 2016-17		
Auditor remuneration for the year	1,00,000	1,00,000		

c. Details of foreign exchange earnings and outgo are as follows:

A		
FY 2017-18	FY 2016-17	
NIL	NIL	
NIL	NIL	
	NIL	

d. Contingent Liabilities not provided for Disputed Income Tax Demand:

Particulars		Amount in *		
	FY 2017-18	FY 2016-17		
Contingent liabilities for the year	13,98,260	42,44,730		

There is income tax demand of ₹ 3,55,030/- for Assessment Year 2012-13 and ₹ 10,42,230/- for Assessment Year 2013-14 as per the department. The company has obtained relief from CIT (A) for Assessment Year 2012-13 for which effect is to be given by the department. For Assessment Year 2013-14, the appeal is pending before CIT (A), as the company has got relief from CIT (A) in earlier years and the issues are same, hence the company is hopeful of getting relief in this year also and accordingly in the opinion of management no provision is required for the outstanding demand.

- e. There are no claims against the Company not acknowledged as debts during the current financial year.
- There are no contracts remaining to be executed on capital account and not provided for during the current financial year.
- g. The company has applied for listing with Metropolitan Stock Exchange and the same is still pending at their end

Notes to Standalone Financial Statements as at March 31, 2018



# h. Related Party transactions during the year

Party Name	Relationship	Transaction detail	FY 2017-18	Amount in Rs FY 2016-17	
		Issue of 7% convertible debentures		3,75,00,000	
	Company in which	Conversion of 44,643 debentures into equity shares at Rs. 280 each.	1,25,00,040	1,25,00,040	
Kaizen Realtors Private	key management	Loan repaid by the company	5,00,000		
Limited	personnel is	Loan taken by the company	21,92,039	-	
	interested	Maximum outstanding during the year	21,92,039	-	
		Closing balance for the year	16,92,039	-	
		Interest paid on loan taken		-	
		Interest paid on debentures	79,610 17,83,801		
Genesis Dream	Company in which	Issue of 7% convertible debentures	17,83,801	12,39,248	
Merchants Private	key management personnel is	Conversion of 1,96,428 debentures into equity shares at Rs. 280 each.	5,49,99,840	16,50,00,000 5,49,99,840	
THATE	Interested	Interest paid on debentures	***************************************		
		Issue of 7% convertible debentures	78,48,764	52,46,176	
		or 7 to convenience dependares	-	4,50,00,000	
Prateet Garg	Relative of key management	Conversion of 53,571 debentures into equity shares at Rs. 280 each.	Debentures transferred to Expo Thermocontrols Pvt Ltd	1,49,99,880	
	personnel	Loan repaid by the company	33,00,000	6,00,000	
		Loan taken by the company	33,00,000	The second secon	
		Maximum outstanding during the year	33,00,000	6,00,000	
		Interest paid on debentures	16,19,776	14,16,029	
	Relative of key	Issue of 7% convertible debentures	20,23,770		
Sahil Garg		Conversion of 32,738 debentures into equity shares at Rs. 280 each.	Debentures transferred to Expo Thermocontrols Pvt Ltd	2,75,00,000 91,66,640	
	personnel	Loan repaid by the company	24,00,000		
		Loan taken by the company	24,00,000	-	
		Maximum outstanding during the year	24,00,000		
		Interest paid on debentures	9,89,868	0.65.366	
		Director remuneration paid	42,00,000	8,65,356 42,00,000	
		Loan repaid by the company	3,06,43,773	The state of the s	
	Key management	Loan taken by the company	5,30,64,346	6,54,82,557	
Varesh Garg	personnel	Maximum outstanding during the year	3,12,44,213	64,17,562	
	personner	Closing balance for the year	2,24,20,573	THE RESERVE OF THE PARTY OF THE	
		Closing balance for the previous year	64,17,562	64,17,562	
		Interest paid on loan taken	12,08,868	6,54,82,557	
		Director remuneration paid	30,00,000	28,97,699	
		Loan repaid by the company	1,54,60,000	30,00,000	
	Key management	Loan taken by the company	1,54,60,000	3,51,52,809	
langeeta Garg	personnel	Maximum outstanding during the year	1,54,60,000	1,00,00,000	
	New Section 1	Closing balance for the year		3,51,52,809	
-dillo		Closing balance for the previous year	1,59,00,000	1,00,00,000	
SHOW		Interest paid on loan taken	1,00,00,000	3,51,52,809	

Notes to Standalone Financial Statements as at March 31, 2018



Note 20, As required in terms of Paragraph 98B of Non-Banking Financial Companies Prudential Norms (Reserve Banks) Directions, 1998

#### LIABILITIES SIDE

Serial	Particula	**	Amount in	Lucs				
No.				Amount				
1	Loans an	d Advances availed by NBFC inclusive of Interest Accrued thereon but not paid	Amount Outstanding	Overdue				
	(a)	Decentures						
		- Secured	AVII					
		- Unsecured	NII	Nil				
	-	(Other than falling within the meaning of public deposits*)	916.66	Nil				
	(b)	Deferred Credits	400					
	(c)	Term Loans	NII	Nil				
	(d)	Inter-corporate Loans and borrowings	1,860.63	Nii				
	(e)	Commercial Paper	593.42	NII				
	(f)	Public Deposits	Nil	NII				
	(8)	Cash Credit/ Working Capital Limit from Bank	NII	Nii				
	840.31							
2	Break-up	of (1)(f) above (Outstanding public deposits inclusive of interest accrued thereon but no	4					
	701	in the strin of unsecured depentures	100					
	(6)	In the form of secured debentures i.e., debentures where there is a shortfall in value	Nil	Nii				
	(c)	Other public deposits		Nil				
-			Nil	Nil				
SSETS								
3	Break-up	of Loans and Advances including Bills receivables (other than those included in (4) belo						
	(a)	Secured 11 (4) delo	W):					
		Long Term		-				
		Short Term		4,762.5				
		Sub Total		5,956.3				
- 4	(b)	Unsecured						
- 2		Long Term						
		Short Term		379.0 169.2				
	-	Sub Total						
		Total						
				11,267.2				
4	Break-up	of Leased Assets and stock on hire and hypothecation loans counting towards EL/HP ac	N. OH.	Links				
	(i)	(i) Lease assets including lease rentals under sundry debtors						
		The state of the s		Mil				
	<b>2007</b>	Stock on hire including hire charges under sundry debtors		NIII.				

Notes to Standalone Financial Statements as at March 31, 2018



5	Break-up	of Investm	entr			LIMITED	
		nvestmenti					1
2	1	Quoted					
	18	(i)	Shares				
		319					
			(a) Equity				NII
		(0)	(b) Preference				NII
		(111)	Debentures and Bonds				Nil
			Units of mutual funds				NII
- 1		(iv)	Government Securities				NII
	- 4	(v)	Others (please specify)				NII
	2	Unquote					, man
		(i)	Shares				
			(a) Equity				12.2
- 11		Cale	(b) Preference				NII
		(01)	Debentures and Bonds				NII
		(111)	Units of mutual funds				NII
		(lv)	Government Securities				NII
_		(v)	Others (please specify)				Nii
1		m investme	nts				Nil
	1	Quoted	Valves				
		(1)	Shares				
			(a) Equity				1000
		1,220	(b) Preference				Nii
		(11)	Debentures and Bonds				Nil
- 11		(40)	Units of mutual funds				NII
		(fv)	Government Securities				NII
	1427	(v)	Others (please specify)				NII
	2	Unquote					NII
		(i)	Shares				
			(a) Equity				100.00
			(b) Preference				Nil
		(ii)	Debentures and Bonds				Nil
		(iii)	Units of mutual funds				Nil
		(iv)	Government Securities				NII
		(v)	Investement in property				Nil
6	E0.0047240	mast a	Control of the Contro				Nil
1	nomower	group-was	classification of all leased assets, stock on hire	and loans and	dadvances	Diname	
	Category					Please see Note 2 ount net of provisions	below
	2000				Secured	Unsecured	
	1	Related P	arties**			Viraeturen	Total
		(a)	Subsidiaries		SNIL	A101	207
		(b)	Companies in the same group		NII	Nii	Nii
	70.700	(c)	Other related parties		Nil	Nil	Nil
	STO H	Other tha	n related parties		100 Million and 100 Million an	Nil	NIL
X		10/		Total	10,718.91	548.29	11,267.2
1. 1540	1/ - 1	11/11/11		70121	10,718.91	548.29	11,267.2

Notes to Standalone Financial Statements as at March 31, 2018



				erm) in shares and securities (both quoted and unquo			
	Category				Market Value/Break up or fair value or	Book Value (Net of	
	1	Relates	Parties**		NAV	Provisions)	
		(a)	Subsidiaries		100		
		(b)	Companies in the same group		NII	Nil	
		(c)	Other related parties		Nil	Nit	
	-2		han related parties		Nil	NII	
		000000000	The second parties		Nil	Nil	
	** As per	** As per Accounting Standard 18 of ICAI		NII	Nil		
9	Other Inf	ormation					
	(1)	Gross I	Ion-Performing Assets			Amount	
	760	(a)	Related Parties				
		(b)	Other than Related Parties			Nil	
		7570	77777			180.60	
	(ii):	Net No	n-Performing Assets				
		(a)	Related Parties				
		(b)	Other than Related Parties			NII	
	(10)	33500	acquired in satisfaction of debts			156.13	
-	T Cond	Property.	acdonica in Paristacoou of debt?			NII.	

As per our Report of even date.

For G Singh & Co.

Chartered Accountants 6 H a (Firm's Registration No. 5125890)

Gajendra Sirigh Partner

(Membership No.091761)

NEW DELHI, 29th May, 2018

for and on behalf of the Board

Natursh Garg "Managing

Director

Sangeeta Garg Whole Time

Director DIN: 00916814 DIN: 01117956

Officer

DIN: 00597160

Gopal Bisht

Chief Financial

Necti Alwan

Neeti Alwani Company Secretary

M No A 45231